



CITY COUNCIL REGULAR MEETING AGENDA

February 23, 2026

6:00 PM

COUNCIL CHAMBERS

1. **Call to Order**
2. **Invocation, Pledge of Allegiance**
3. **Open Policy Making and Legislative Session**
4. **Approve Agenda**
5. **Presentations and Reports**
 - 5.1. Friends of the Library Update — Paul Farnsworth
6. **Consent Agenda**
 - 6.1. WWTP Fencing
 - 6.2. ECSC Utilities for Southwest Crestview Bypass Change Order #3
 - 6.3. Okaloosa County Tax Collector Gas Line Easement
 - 6.4. Falcon Roadway Style Patch Truck Purchase
7. **Public Hearings / Ordinances on Second Reading**
8. **Ordinances on First Reading**
9. **Resolutions**
10. **Action Items**
 - 10.1. City Clerk Employment Agreement
11. **City Clerk Report**
12. **City Manager Report**
 - 12.1. Financial Update - Finance Director
 - 12.2. City Manager Updates

12.3. Monthly Council Report - Community Development

13. **Comments from the Mayor and Council**

14. **Comments from the Audience**

15. **Adjournment**

The Presentations section is for items that were submitted by a citizen or group of Citizens no later than the Wednesday 2 weeks prior to the meeting to the Clerk's office for approval. These items will be scheduled under the section titles Presentations and Reports. Supporting documents must be submitted at this time to be on the regular agenda. All Action Items are for staff and elected officials only and must be submitted for approval no later than Wednesday 10 days prior to the meeting. Those not listed on the regular agenda who wish to address the council should fill out a white card. The card must be submitted to the Mayor or Mayor Pro Tem. Speaking time should be three minutes or less, large groups may designate a spokesperson. All remarks should be addressed to the Council as a whole and not to individual members. All meeting procedures are outlined in the Meeting Rules and Procedures brochure available outside the Chambers. Florida Statute 286.0105. Notices of meetings and hearings must advise that a record is required to appeal. Each board, commission, or agency of this state or of any political subdivision thereof shall include in the notice of any meeting or hearing, if notice of the meeting or hearing is required, of such board, commission, or agency, conspicuously on such notice, the advice that, if a person decides to appeal any decision made by the board, agency, or commission with respect to any matter considered at such meeting or hearing, he or she will need a record of the proceedings, and that, for such purpose, he or she may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based. The requirements of this section do not apply to the notice provided in s. 200.065(3). In accordance with Section 286.26, F.S., persons with disabilities needing special accommodations, please contact Natasha Peacock, City Clerk at cityclerk@cityofcrestview.org or 850-628-1560 option 2 within 48 hours of the scheduled meeting. Any invocation that is offered before the official start of the City Council meeting shall be the voluntary offering of a private person, to and for the benefit of the City Council. The views or beliefs expressed by the invocation speaker have not been previously reviewed or approved by the City Council or the city staff, and the City is not allowed by law to endorse the religious beliefs or views of this, or any other speaker. Persons in attendance at the City Council meeting are invited to stand during the opening invocation and Pledge of Allegiance. However, such invitation shall not be construed as a demand, order, or any other type of command. No person in attendance at the meeting shall be required to participate in any opening invocation that is offered. A person may exit the City Council Chambers and return upon completion of the opening invocation if a person does not wish to participate in or witness the opening invocation.



Staff Report

CITY COUNCIL MEETING DATE: February 23, 2026

TYPE OF AGENDA ITEM: Presentation

TO: Mayor and City Council
CC: City Manager, City Clerk, Staff and Attorney
FROM:
DATE: 02/18/2026
SUBJECT: Friends of the Library Update — Paul Farnsworth

BACKGROUND:

DISCUSSION:

GOALS & OBJECTIVES

This item is consistent with the goals in A New View Strategic Plan 2020 as follows;

Foundational- these are the areas of focus that make up the necessary foundation of a successful local government.

Financial Sustainability- Achieve long term financial sustainability

Organizational Capacity, Effectiveness & Efficiency- To efficiently & effectively provide the highest quality of public services

Infrastructure- Satisfy current and future infrastructure needs

Communication- To engage, inform and educate public and staff

Quality of Life- these areas focus on the overall experience when provided by the city.

Community Character- Promote desirable growth with a hometown atmosphere

Safety- Ensure the continuous safety of citizens and visitors

Mobility- Provide safe, efficient and accessible means for mobility

Opportunity- Promote an environment that encourages economic and educational opportunity

Play- Expand recreational and entertainment activities within the City

Community Culture- Develop a specific identity for Crestview

FINANCIAL IMPACT

RECOMMENDED ACTION

Staff respectfully requests a motion

Attachments

None



Staff Report

CITY COUNCIL MEETING DATE: February 23, 2026

TYPE OF AGENDA ITEM: Action Item

TO: Mayor and City Council
CC: City Manager, City Clerk, Staff and Attorney
FROM: Carlos Jones, Director, Kyle Lusk, Allen Hallford
DATE: 02/19/2026
SUBJECT: WWTP Fencing

BACKGROUND:

There is currently no Right-of-Way fencing at the Fallen Heroes Way at the WWTP (Wastewater Treatment Plant). The road will be open to the public in the near future, and fencing must be completed along this Right-of-Way, which is a length of 5,100 Feet.

DISCUSSION:

FDEP requires that fencing be installed along the Right-of-Way at the WWTP Facility. We have a service contract with Harris Fencing, and they will be utilized for the installation. It is necessary to get this fencing completed as soon as possible due to FDEP regulations, as the road is soon to be open to the public.

GOALS & OBJECTIVES

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FINANCIAL IMPACT

As stated earlier, our continuing services contract (attached) will be utilized for the completion of the fencing. The fencing was budgeted at \$250,000 for this fiscal year. From that, \$36,450 has been utilized. The cost for fencing at the WWTP is \$107,550 (quote attached), which will leave a balance of \$106,000 in the budget. The account # is 440-1935-535.63-00, project # 261940.

RECOMMENDED ACTION

Staff respectfully requests the approval for \$107,550 to be utilized for Right-of-Way fencing required by FDEP at the WWTP.

Attachments

1. Proj #261940 H Fenc Con.Quo2.11.26



**FIRST AMENDMENT TO CONTINUING
CONTRACT FOR
FENCE REPAIR, REPLACEMENT AND
INSTALLATION**

This First Amendment to Continuing Contract for Fence Repair, Replacement and Installation is between the City of Crestview, Florida (the "City"), a municipality organized and existing in accordance with the laws of the State of Florida, 198 North Wilson Street, Crestview, Florida 32536 (the "City") and Harris Fence Installation, Inc. ("Contractor") for the purpose of renewing the terms of the existing contract between the parties.

WHEREAS, on or about August 1, 2024, the City and the Contractor entered into a Continuing Contract for Fence Repair, Replacement and installation (the "Agreement"); and

WHEREAS, the parties desire to extend the term of the agreement for an additional one-year term.

NOW THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties covenant and agree as follows:

1. The Agreement term is extended to July 31, 2026.
2. All other terms of the Agreement remain in effect.

IN WITNESS WHEREOF, the parties hereto have caused this First Amendment to Continuing Contract for Fence Repair, Replacement and Installation to be executed by their duly authorized representatives as of the date first written above.

CITY OF CRESTVIEW, FLORIDA


JB Whitten, Mayor

9/23/25
Date


Attest by: Maryanne Girard, City Clerk



CONTRACTOR

By: 
(Signature)

Print Name and Title: Rebecca Harris Vice president



Staff Report

CITY COUNCIL MEETING DATE: February 23, 2026

TYPE OF AGENDA ITEM: Action Item

TO: Mayor and City Council
CC: City Manager, City Clerk, Staff and Attorney
FROM: Carlos Jones, Director, Kyle Lusk
DATE: 02/19/2026
SUBJECT: ECSC Utilities for Southwest Crestview Bypass Change Order #3

BACKGROUND:

The Southwest Crestview Bypass project includes multiple aspects. They include a new roadway from I-10 to Hwy 90, a new roadway from Hwy 85 to Antioch Rd, a new water tower, a new master lift station, and new water & sewer lines connecting the new roadway to the existing City utilities. This project is being constructed by Anderson Columbia, Landmark, Talcom, and ECSC.

DISCUSSION:

Change Order #3 is for changing the contract from requiring mulch & seed along the right-of-way (ROW) to requiring sod. This change was required by Okaloosa County. The County will maintain Enzor Road and has final say over the condition of the Right of Way. The previous contract price was \$4,920,092.74. After the three change orders, the new total is \$5,136,611.19.

GOALS & OBJECTIVES

This item is consistent with the goals in A New View Strategic Plan 2020 as follows;

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Community Culture- Develop a specific identity for Crestview

FINANCIAL IMPACT

This charge order is for \$196,875.00. Budgeted funds will be reallocated from the Tallokas Road water line replacement project (440-1633-533-63-00) to the Bypass projects (251660 and 251730). Funding for the Tallokas Road water line replacement will be requested again in the 2026–2027 budget cycle.

RECOMMENDED ACTION

Staff respectfully requests a motion to approve ECSC's Change Order #3.

Attachments

1. Crestview - Utilities for SR 85 - Phase 2 - Change Order 3 - partially Executed

SECTION 00843

CHANGE ORDER FORM

Project: **City of Crestview**
Utilities for the SR 85 Bypass Roadway – Phase 2

CHANGE ORDER NO. 3

DATE OF ISSUANCE: January 27, 2026 CONTRACTOR: ECSC

EFFECTIVE DATE: _____ ENGINEER: Jacobs

OWNER'S CONTRACT NO.: _____

The following changes are hereby made to the Contract Documents:

CHANGE IN CONTRACT PRICE:	CHANGE IN CONTRACT TIMES:
Original Contract Price	Original Contract Times
\$4,920,092.74 _____	Substantial Completion: 270 Days _____ Ready for final payment: 315 Days _____ days or dates
Net changes from previous Change Orders No. <u>1</u> to No. <u>2</u>	Net change from previous Change Orders No. <u>1</u> to No. <u>2</u>
\$ <u>19,643.45</u> _____	<u>0</u> days _____ days
Contract Price prior to this Change Order	Contract Times prior to this Change Order
\$4,939,736.19 _____	Substantial Completion: 270 days _____ Ready for final payment: 315 days _____ days or dates
Net Increase of this Change Order	Net Increase of this Change Order
\$196,875.00 _____	<u>0</u> _____ days
Contract Price with all approved Change Orders	Contract Times with all approved Change Orders
\$5,136,611.19 _____	Substantial Completion: 270 days _____ Ready for final payment: 315 days _____ days or dates

CHANGES ORDERED:

- I. GENERAL This change order is necessary to cover changes in the work to be performed under this Contract. The General Conditions, Supplementary Conditions, Specifications and all parts of the Project Manual listed in Article 1, Definitions, of the General Conditions apply to and govern all work under this change order.

Change Order No. 3

- II. REQUIRED CHANGES: Bahia sod placement is required, in lieu of seeding and mulching, along the SR 85 Right-of-Way in all areas disturbed during construction to ensure erosion stabilization as well as returning site to pre-construction conditions.

- III. JUSTIFICATION: Okaloosa County executed a change order with the SR 85 Roadway Contractor to install Bahia sod along the corridor following the City of Crestview's execution of this project with ECSC. Okaloosa County then directed the City to install Bahia sod on all disturbed areas in lieu of the seeding and mulching.

- IV. PAYMENT: This change order will result in an increase of \$196,875.00 to the total contract amount.

V. APPROVAL AND CHANGE AUTHORIZATION: _____

Acknowledgments:

The aforementioned change, and work affected thereby, is subject to all provisions of the original contract not specifically changed by this Change Order; and,

It is expressly understood and agreed that the approval of the Change Order shall have no effect on the original contract other than matters expressly provided herein.

Change Order Request by: Jacobs

Change(s) Ordered by: NA

RECOMMENDED BY:

ACCEPTED BY:

Jase Brown - Jacobs
(Engineer)

Frank Smith - ECSC, LLC
(Contractor)

By:  - 1/27/25
(Authorized Signature) (Date)

 2/10/26
(Authorized Signature) (Date)

Project Manager
(Title)

(Title)

APPROVED BY:

City of Crestview, Florida
(Owner)

By: _____
(Authorized Signature) (Date)

END OF SECTION



ECSC, LLC.
1900 EAST 15TH STREET
PANAMA CITY, FL 32405
(850) 215-4822

PROJECT: Crestview - SR85 Bypass Utilities Phase 2 - Sod Proposal
1/8/2026

Frank J. Smith
Cell: (850) 481-6966
Email: fsmith@ecscfla.com

		Proposal			
Position Code	Description	Quantity	Unit of Measure	Unit Price	Total Price
Subtotal Description					
1	SOD - HAND PLACE (PALLET)	2,950.00	SY	4.50	13,275.00
2	SOD - ROLLED (ROLLS)	45,900.00	SY	4.00	183,600.00
				Subtotal:	196,875.00
GRAND TOTAL:					196,875.00

Proposal Certification

INCLUDES:

- Sodding Disturbed Swales
- Hand PLaced Sod Has Already Been Installed

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25 W CEDAR STREET, SUITE 350
PENSACOLA, FLORIDA 32502
ENGINEERING REGISTRY 2822 AAC001790

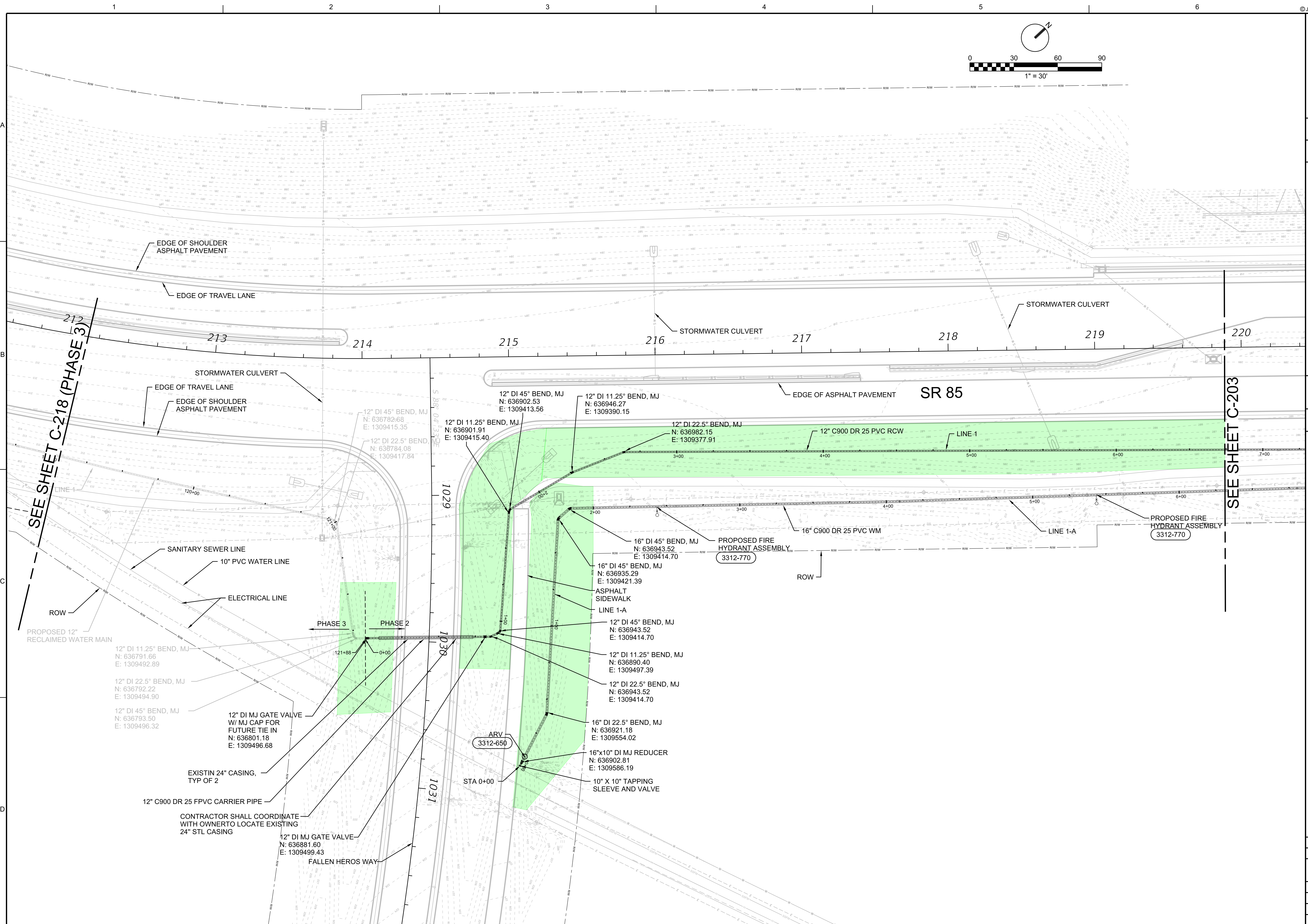


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WATER MAIN & SANITARY SEWER
FORCEMAIN - PLAN

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DATE	MARCH 2021
PROJ	D371810
DWG	05-C-20
SHEET	04 of 19

CONFIRMED DOCUMENTS



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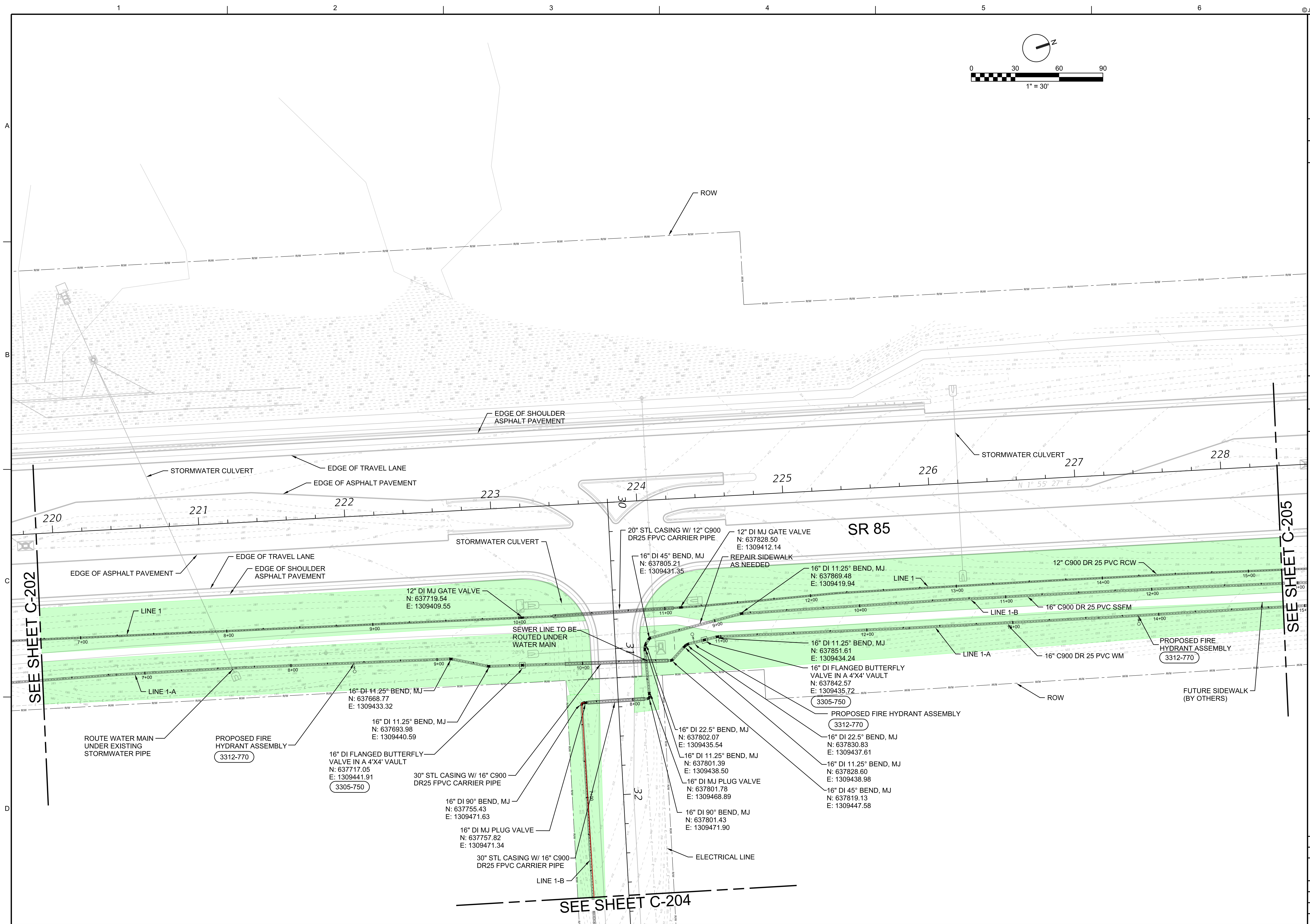
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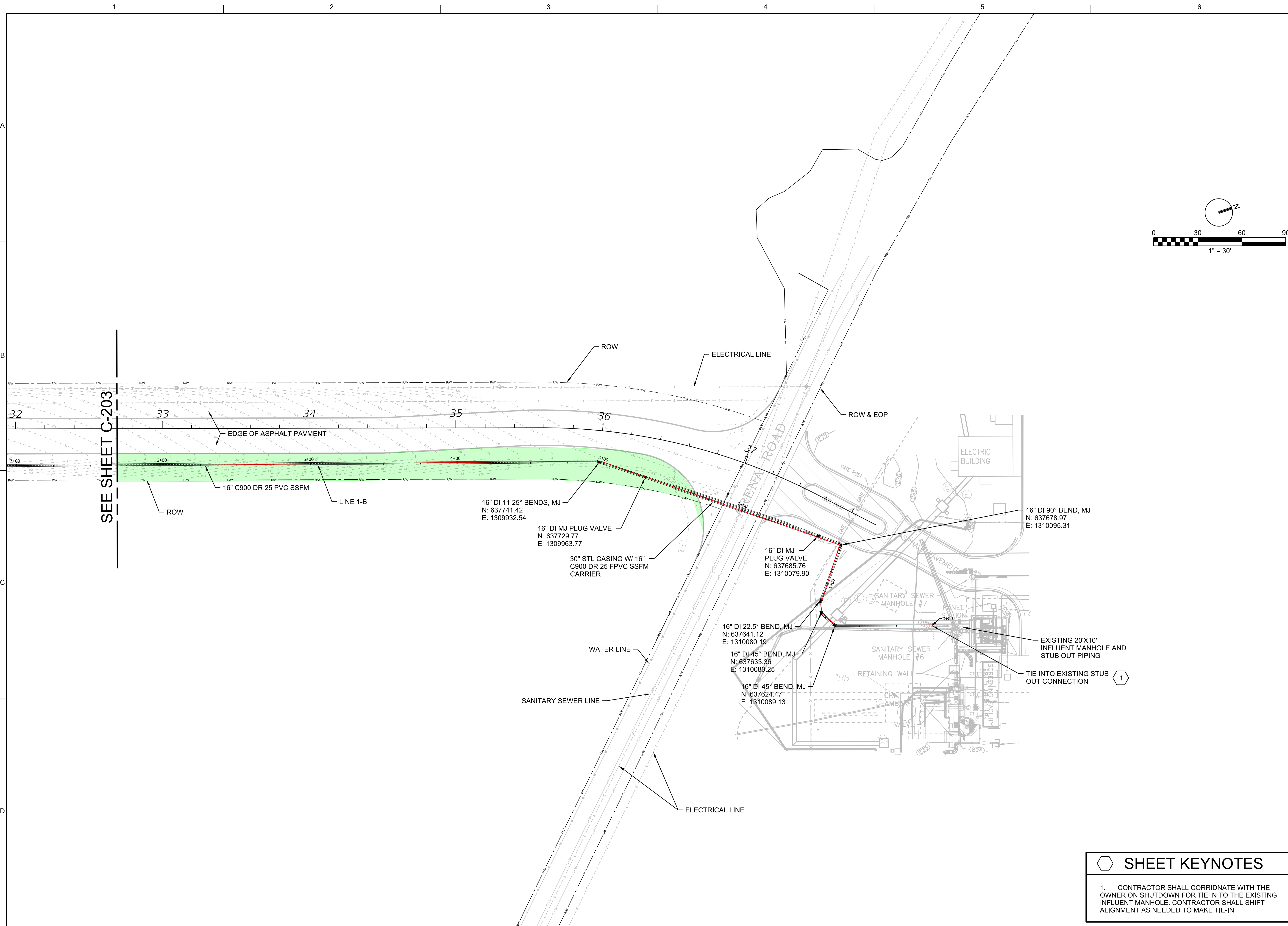
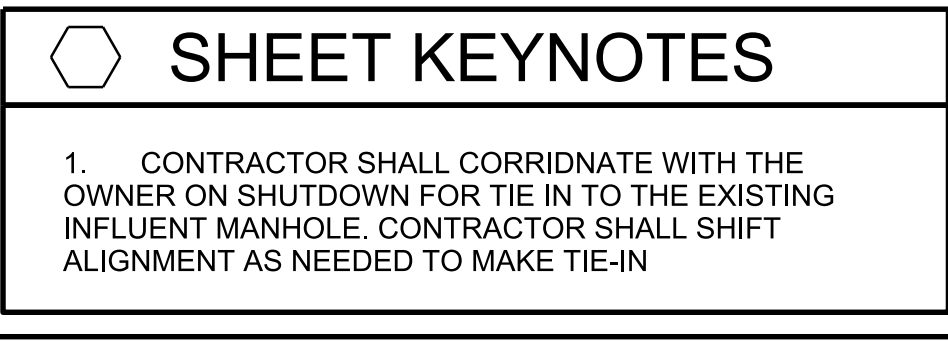
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UTILITIES FOR THE STATE ROAD 85
BYPASS ROADWAY - PHASE 2
CITY OF CRESTVIEW
CRESTVIEW, FL

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PENSACOLA, FLORIDA 32502

UTILITIES FOR THE STATE ROAD 85

BYPASS ROADWAY - PHASE 2

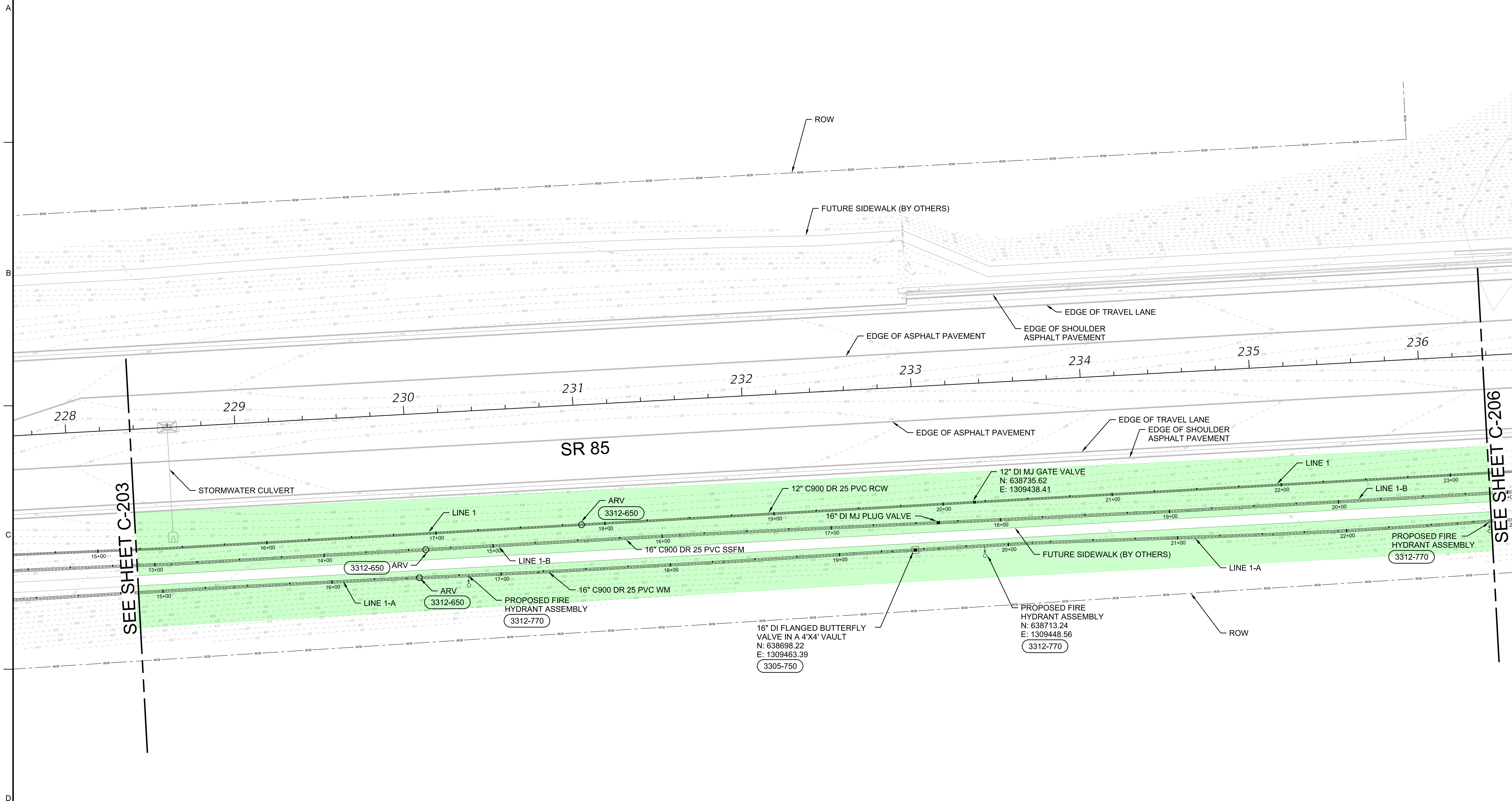
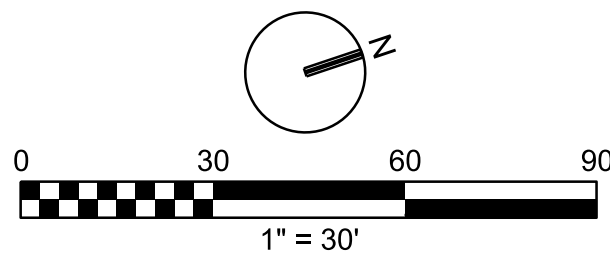
CRESTVIEW, FL

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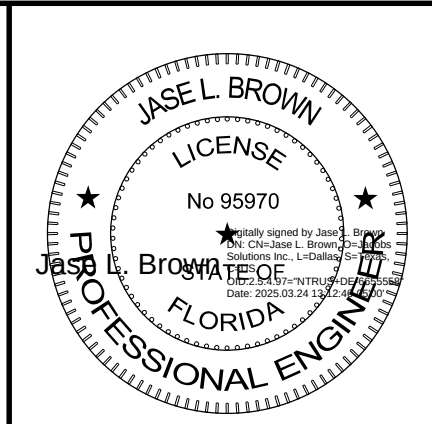
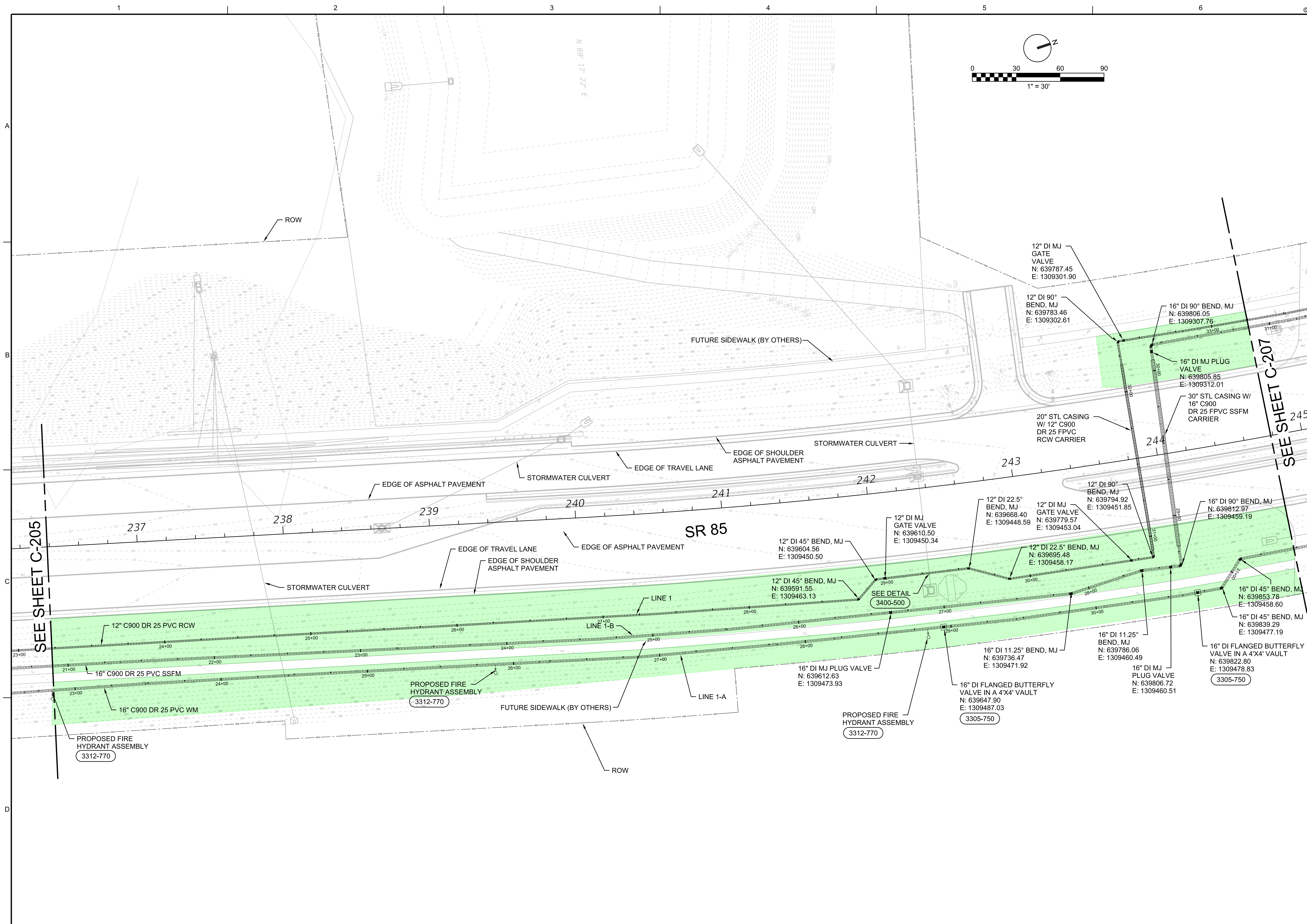
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UTILITIES FOR THE STATE ROAD 85
BYPASS ROADWAY - PHASE 2
CITY OF CRESTVIEW
CRESTVIEW, FL



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UTILITIES FOR THE STATE ROAD 85

BYPASS ROADWAY - PHASE 2

CRESTVIEW, FL

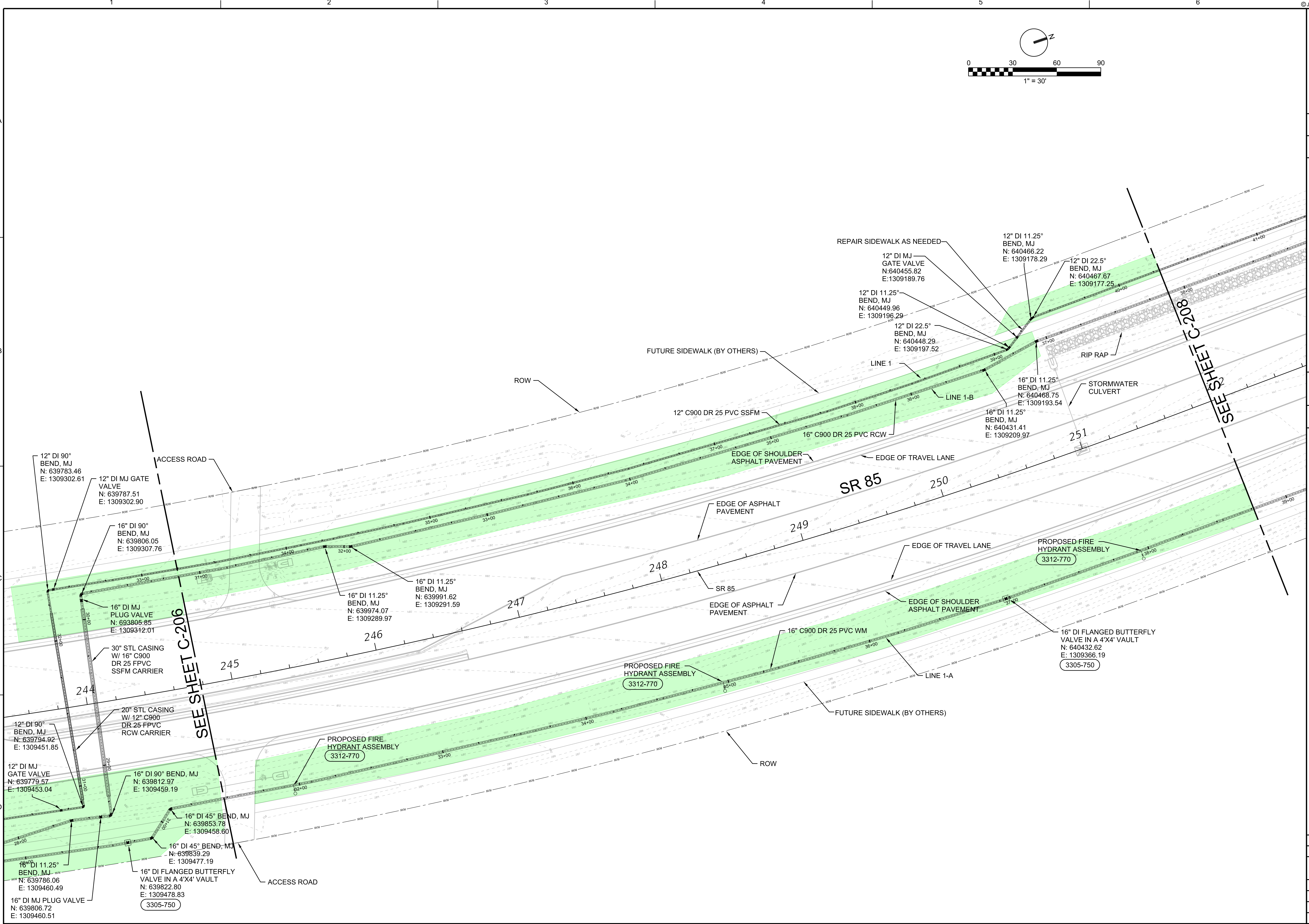
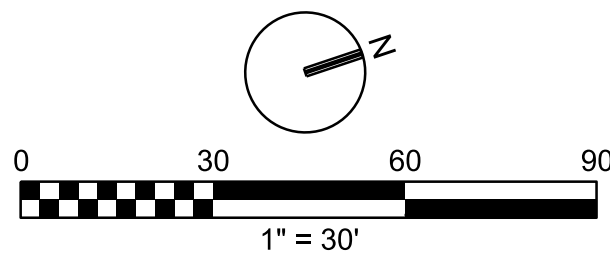
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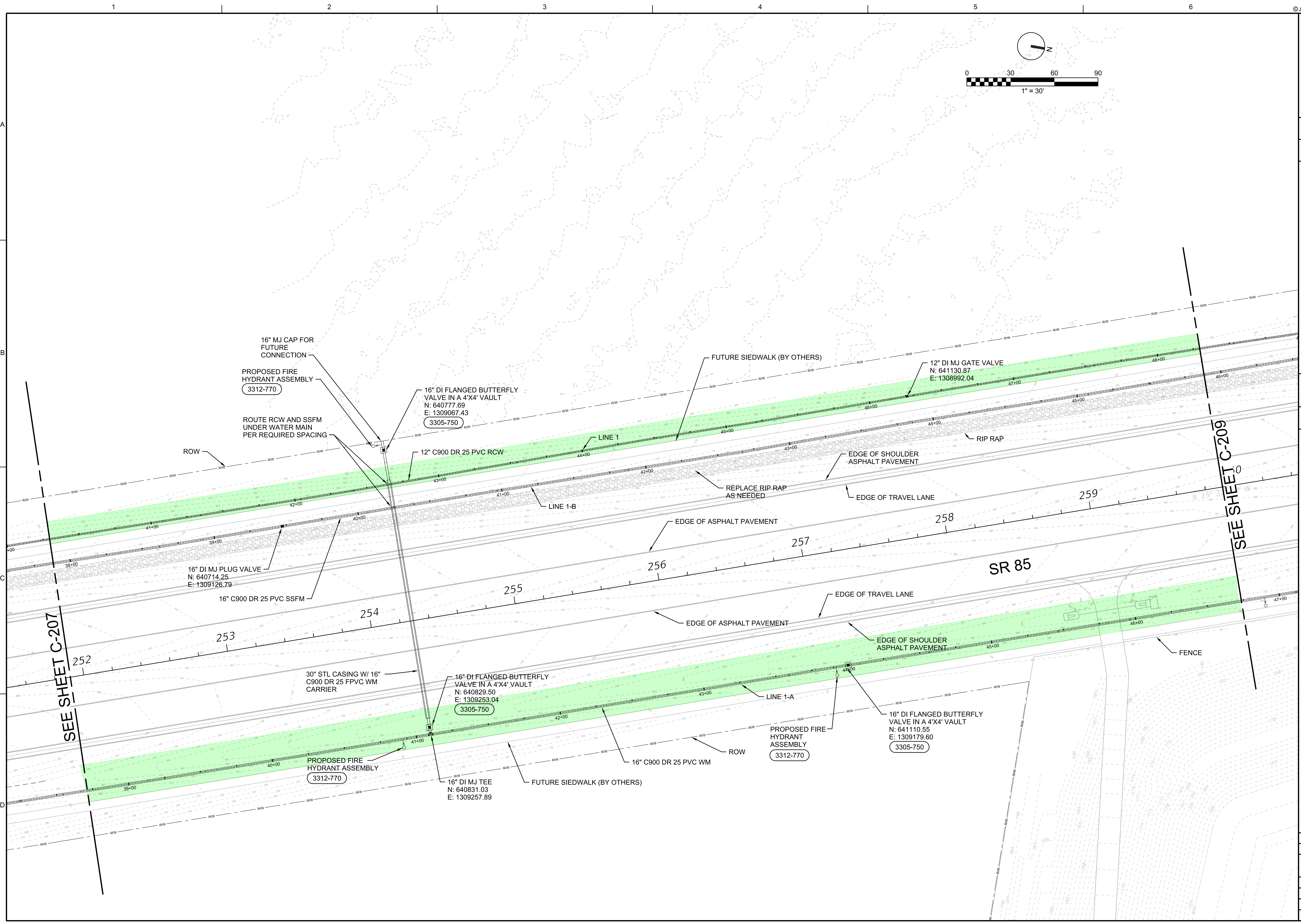
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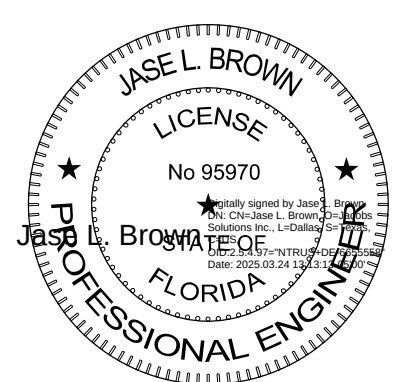
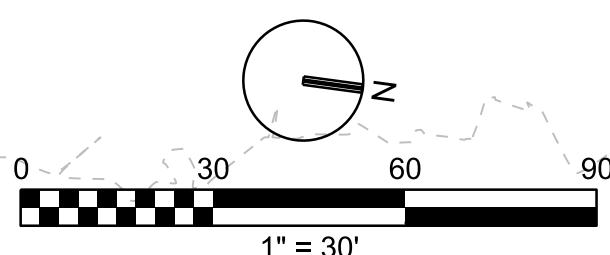
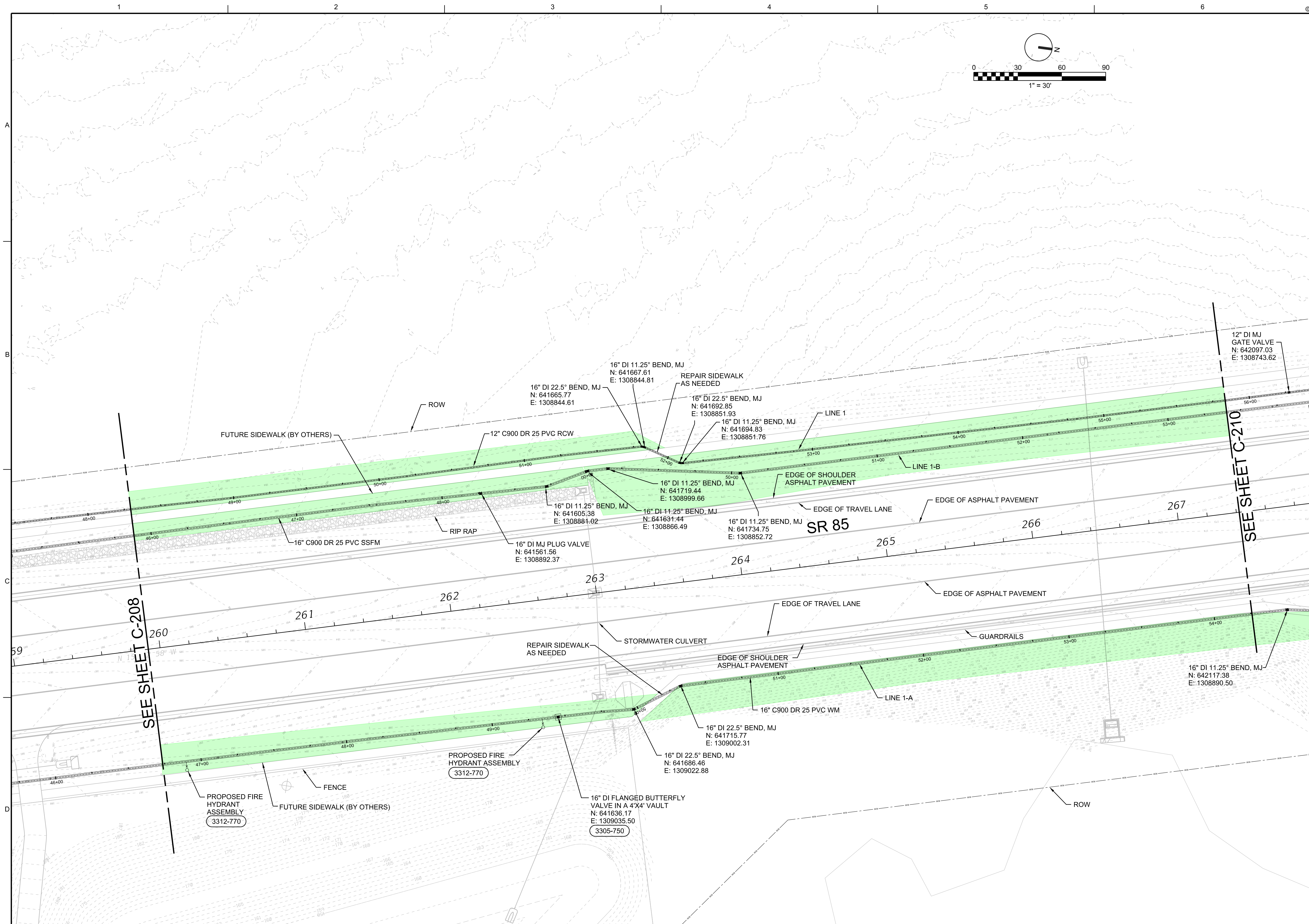
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UTILITIES FOR THE STATE ROAD 85
BYPASS ROADWAY - PHASE 2
CITY OF CRESTVIEW
CRESTVIEW, FL



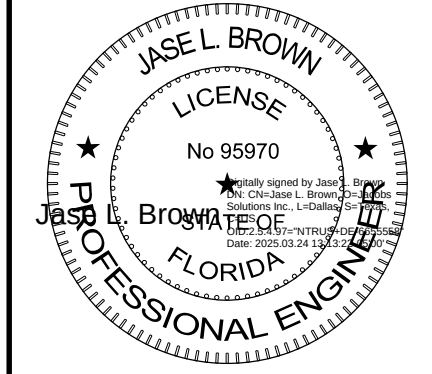
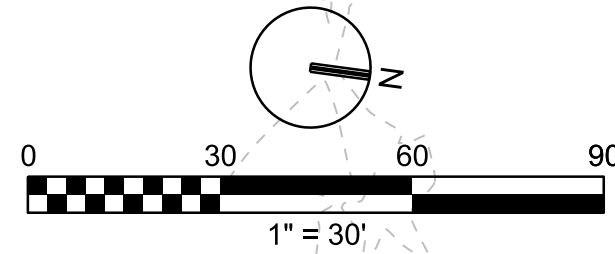
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UTILITIES FOR THE STATE ROAD 85
BYPASS ROADWAY - PHASE 2
CITY OF CRESTVIEW
CRESTVIEW, FL

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CONFORMED DOCUMENTS

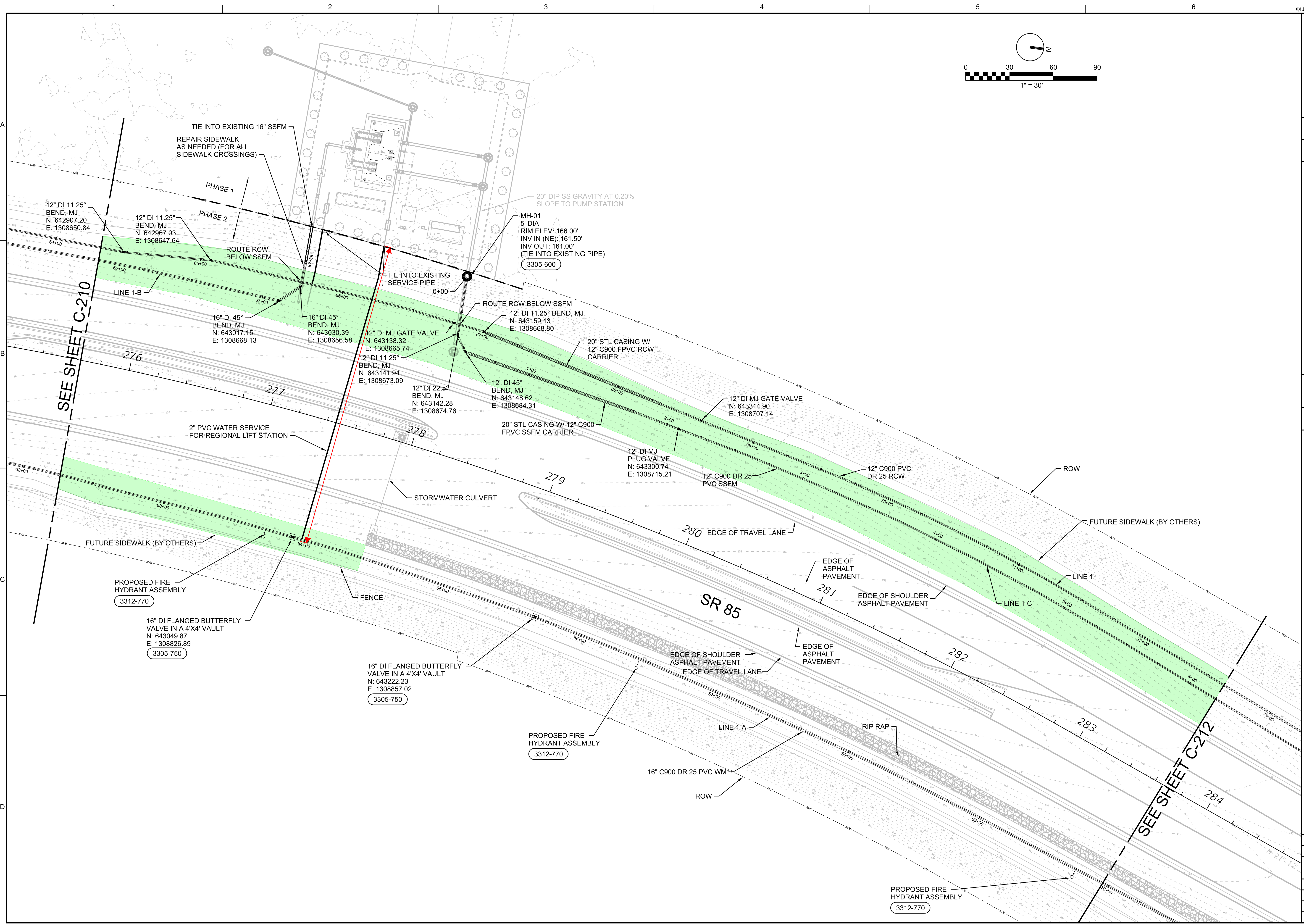
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PENSACOLA, FLORIDA 32502

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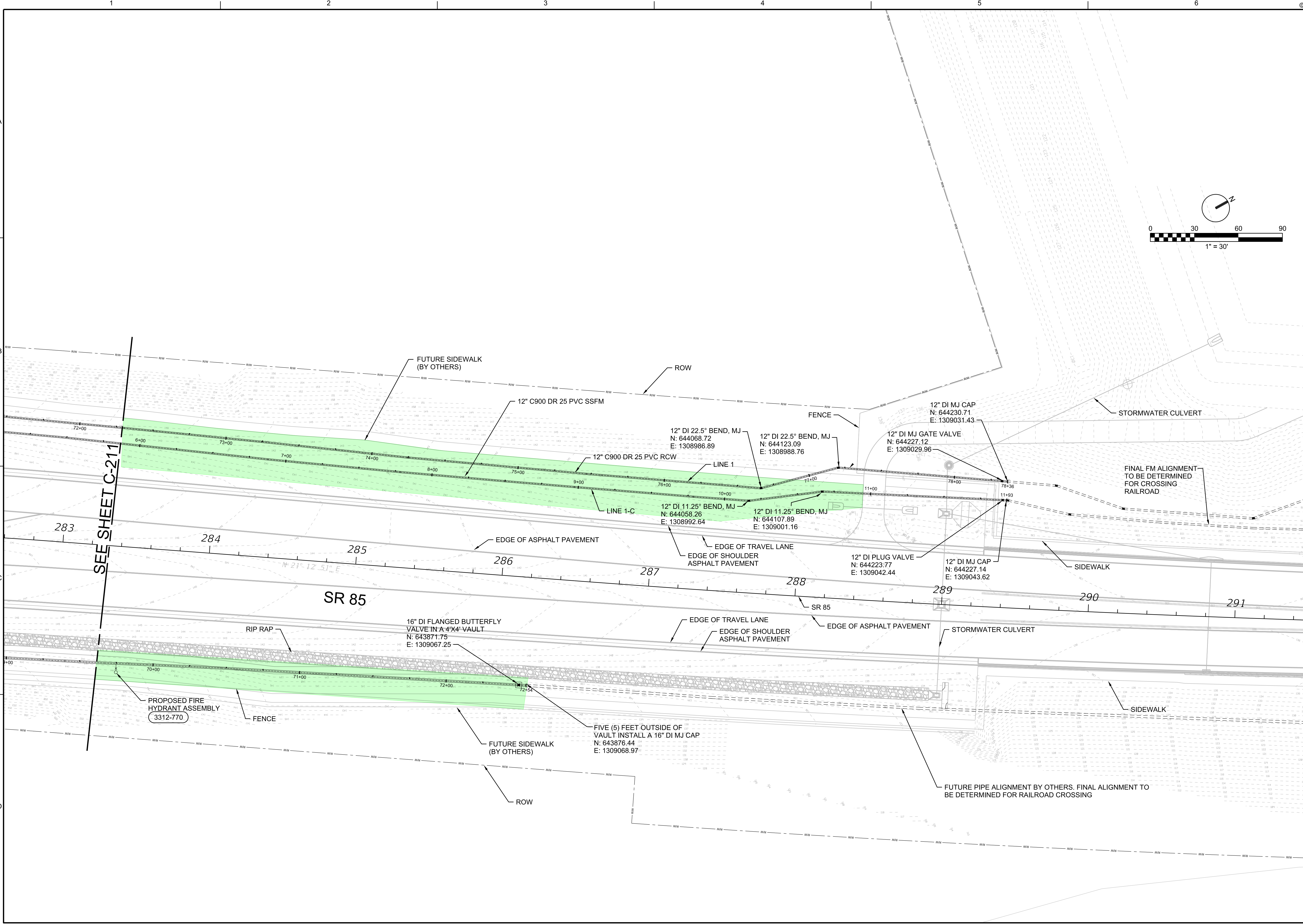
DATE MARCH 2025

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DWG 05-C-212

SHEET 14 of 19

CONFIRMED DOCUMENTS





Staff Report

PLANNING AND DEVELOPMENT

BOARD MEETING DATE: February 23, 2026

TYPE OF AGENDA ITEM: Action Item

TO: Planning and Development Board
CC: City Manager and City Attorney
FROM: Community Development Services
DATE: 02/19/2026
SUBJECT: Okaloosa County Tax Collector Gas Line Easement

BACKGROUND:

Okaloosa County has a new building being constructed near the Chamber of Commerce. In order for natural gas services to be provided by Okaloosa Gas, it is necessary for an easement to be provided so utility lines can be constructed.

DISCUSSION:

The attached sketch shows the proposed alignment of the gas line from Farmer St behind the Chamber of Commerce to the new Tax collector building. Staff has reviewed the easement and discussed with Okaloosa County, Okaloosa Gas, and Seaside Engineering and Surveying. The proposed gas line serving the new building should not affect City infrastructure.

GOALS & OBJECTIVES

This item is consistent with the goals in A New View Strategic Plan 2020 as follows;

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Community Culture- Develop a specific identity for Crestview

FINANCIAL IMPACT

There is no cost to the City.

RECOMMENDED ACTION

Staff respectfully requests approval of the utility easement for Okaloosa Gas.

Attachments

1. OCTax Collector_City of Crestview_Easement

ORDINANCE:

This Instrument Prepared by:
OKALOOSA GAS DISTRICT
P.O. Box 548
Valparaiso, FL 32580

OKALOOSA GAS DISTRICT EASEMENT

KNOW ALL MEN BY THESE PRESENT that for and in consideration of the sum of \$1.00 and other good and valuable considerations, receipt of which is hereby acknowledged, the undersigned grantor, **City of Crestview, whose address is: PO BOX 1209**

CRESTVIEW FL 32536, does hereby grant unto the OKALOOSA GAS DISTRICT, P. O. Box 548, Valparaiso, Florida 32580, a political subdivision of the State of Florida, Valparaiso, Florida, herein called Grantee, a Perpetual (subject to termination provisions below), Non-Exclusive Utility Easement and right-of-way for the purpose of constructing, re-constructing, maintaining and repairing a gas main or mains, or other gas facilities, together with all necessary right of access, ingress and egress thereto and therefrom, in, under, over and along the following described property located in OKALOOSA County, Florida, and hereto described as follows:

All of that land being 7.5 feet either side of the gas line and meter box installed to service the land conveyed to the City of Crestview according to the deed as recorded in Official Record Book 3283, Page 2957, of the public records of OKALOOSA County, Florida. Said property having a parcel identification number of 04-3N-23-0000-0025-0020. The Terminus points for the aforementioned easement are to be from the property line to the intersection of the adjacent property line.

TOGETHER with all the tenements, hereditaments and appurtenances thereto belonging to or in anywise appertaining.

TO HAVE AND TO HOLD the said easement and right-of-way herein above granted to the said Grantee, its successors and assigns forever, provided that this easement shall automatically terminate if gas service is discontinued for more than twelve (12) consecutive months, for the use and purpose aforesaid and for no other purpose.

AND the grantor hereby grants to said grantee the rights and permissions contained herein, that the grantor has good right and lawful authority to convey the rights to said land.

Notwithstanding the reference to the terms "perpetual" and "forever" used in this Easement or anything else in this Easement to the contrary. Grantor and Grantee agree that in the event the Grantor, or its successors or assigns, do not require gas service for the facilities served by the easement described herein, Grantor may send Grantee notice of

such succession of the requirement for gas service whereon Grantee agrees to file within ninety (90) days after such notice a release and termination of this easement in the public records of **OKALOOSA** County, FL.

Grantor hereby reserves the right to grant any additional non-exclusive easements, and/or to relocate the easement at the expense of the Grantor, with written approval from the Grantee, said approval not to be unreasonably withheld, and such approval shall be given or denied within thirty (30) days of written request.

It is understood that this Easement is given upon the express understanding and condition that Grantor and Grantor's tenants and their respective successors or assigns may continue full use of the property for any purpose not inconsistent with this easement, including but not limited to parking, landscaping, and temporary structures. Existing permanent structures are allowed and can be maintained; however, no new permanent structures will be placed in the easement area. Grantee at no time (i) block access or visibility to Grantor's property or the signage thereon, (ii) obstruct or interfere with the business operations on Grantor's property or (iii) store vehicles, equipment, or materials on the Grantor's property except temporarily during active work.

It is further understood that the Grantor will in no way be bound to improve, maintain, or construct the gas line and facilities or to keep them in repair; nor does the Grantor assume any liability or responsibility to Grantee, Grantee's successors or assigns, or any person using the property described herein by invitation, expressed or implied, or by any reason of any business conducted by Grantee, Grantee's successors or assigns, or otherwise using the Easement granted herein (all collectively, with the Grantee "Easement Users"). Grantee shall maintain, repair, or replace the gas lines and related improvements in a good and safe condition. If Grantee enters upon Grantor's Property, Grantee shall restore, at its sole cost and expense, the Easement area to its original condition existing at the time of entry upon the same, including landscaping, paving, fencing, and aesthetic features, within thirty (30) days after completing any work, unless extended by mutual agreement in writing.

IN WITNESS WHEREOF, the said grantor has signed and sealed these presents the day and year as depicted.

SIGNED, SEALED AND DELIVERED IN THE PRESENCE OF:

Witness Signature
Printed Name: _____
Post Office Address: _____

Grantor Signature:
Printed Name: _____
Title: _____
Company: _____

Witness Signature
Printed Name: _____
Post Office Address: _____

State of Florida

County of _____

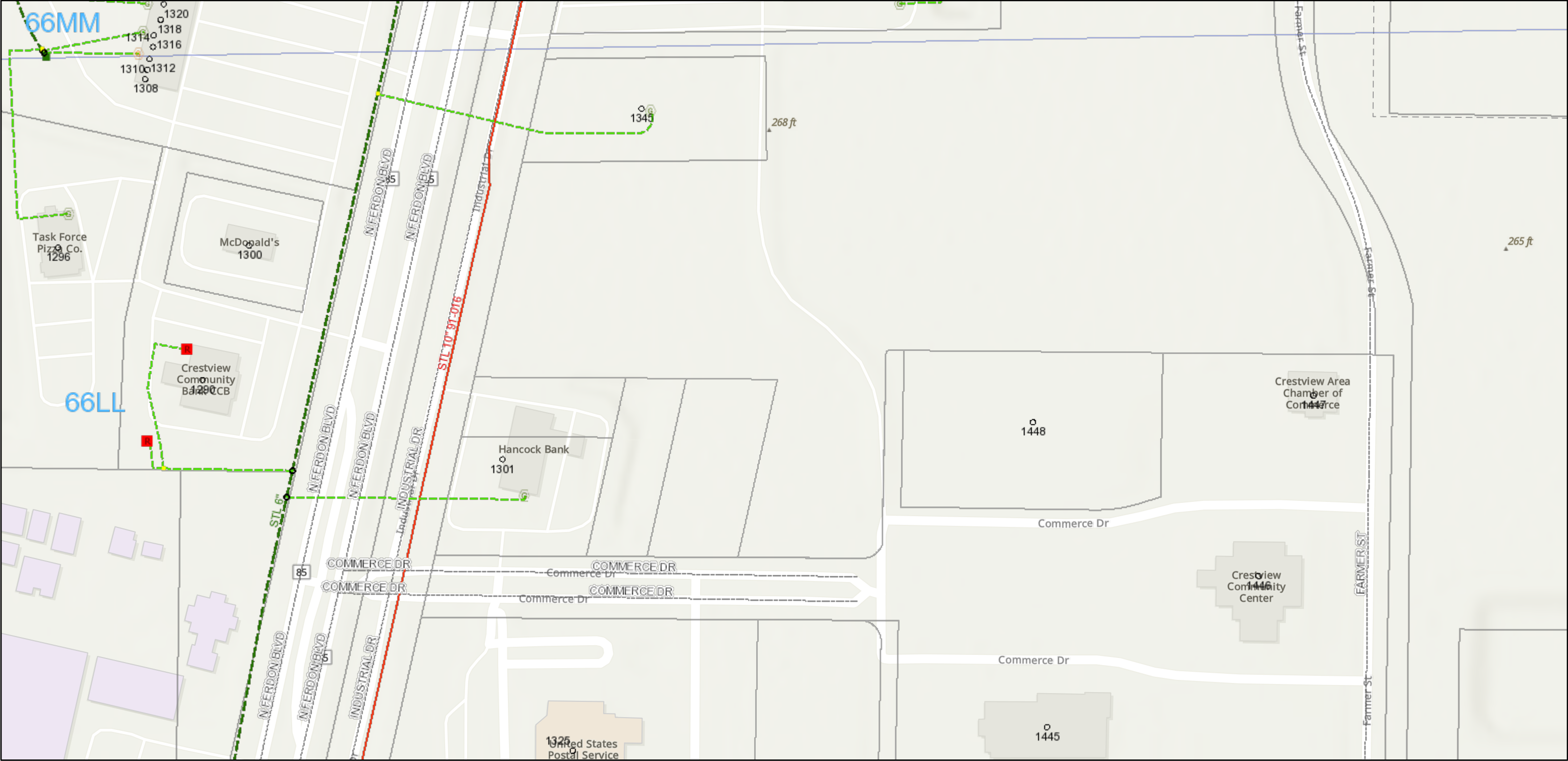
Sworn to, Subscribed and Acknowledged before me by means of () Physical presence or ()
online notarization on this _____ day of _____, 20__ by
_____, who () is personally know to me or () did produced
identification _____.

Notary Public – Signature

(seal)

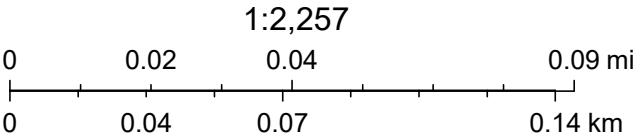
Grantee Signator: _____

ArcGIS Web Map



1/27/2026, 7:07:45 AM

Whiting_Field_Buildings	Mains By Type	Meter Manifold	Curb Valve Tee	Unknown	Meter	Regulator	Electrofusion
Grid	Cathodic Pipe	Military Main	HPD Valve	Service Line	Active Meter	Repair Sleeve	Hurlburt Meter
Parcel	HP Distribution	Unknown	HPD Vault	Regulator	Inactive Meter	Cross Fitting	Insulator
Eglin Building Outline	HP Reducing	Valve by Type	High Pressure Vault	closed	Pending	Cut-Cap	Join
Street Centerlines (County)	High Pressure	Valve	Key	open	Riser	EFV	Mechanical Coupling
Address Point Label	House Piping	Ball	Stopple	unknown	Fitting	Eglin Meter	Meter
	Mains	Blow-Down			Cap		



Sources: Esri, Vantor, Airbus DS, USGS, NGA, NASA, CGIAR, N Robinson, NCEAS, NLS, OS, NMA, Geodatastyrelsen, Rijkswaterstaat, GSA, Geoland, FEMA, Intermap, and the GIS user community, Sources: Esri, TomTom, Garmin, FAO, NOAA, USGS, © OpenStreetMap contributors, and the GIS User Community



Staff Report

CITY COUNCIL MEETING DATE: February 23, 2026

TYPE OF AGENDA ITEM: Action Item

TO: Mayor and City Council
CC: City Manager, City Clerk, Staff and Attorney
FROM: Carlos Jones, Director, Allen Hallford
DATE: 02/19/2026
SUBJECT: Falcon Roadway Style Patch Truck Purchase

BACKGROUND:

The City of Crestview maintains 197 miles of roadway and this number is growing. While we do outsource major repaving projects like Redstone Ave, we perform road maintenance in-house with our streets division. Currently, the Street Divisions uses a pull-behind trailer for roadway patching.

DISCUSSION:

Items attached give specific details of this purchase as well as the Sourcewell Contract we would like to "piggyback" off of. The quote is from Jet-Vac Equipment Company. This equipment truck will better serve our city by completing necessary repairs to city roadways. Our current system requires a truck and trailer and this purchase combines the two into one heavy-duty truck with the asphalt repair equipment built in.

GOALS & OBJECTIVES

This item is consistent with the goals in A New View Strategic Plan 2020 as follows;

Foundational- these are the areas of focus that make up the necessary foundation of a successful local government.

Financial Sustainability- Achieve long term financial sustainability

Organizational Capacity, Effectiveness & Efficiency- To efficiently & effectively provide the highest quality of public services

Infrastructure- Satisfy current and future infrastructure needs

Communication- To engage, inform and educate public and staff

Quality of Life- these areas focus on the overall experience when provided by the city.

Community Character- Promote desirable growth with a hometown atmosphere

Safety- Ensure the continuous safety of citizens and visitors

Mobility- Provide safe, efficient and accessible means for mobility

Opportunity- Promote an environment that encourages economic and educational opportunity

Play- Expand recreational and entertainment activities within the City

Community Culture- Develop a specific identity for Crestview

FINANCIAL IMPACT

This equipment purchase is accounted for in the current budget. The budgeted amount is \$160,000 in account # 001-1142-541-63.00, project #261290. The total actual cost is \$146,582.00.

RECOMMENDED ACTION

Staff respectfully requests a motion to piggyback off of the attached Sourcewell contract and approve the purchase of the Falcon 2-Ton Roadway Style Patch Truck.

Attachments

1. Roadway Mtn Equip RFP 050625 2.12.26
2. RFP AD 2.12.26
3. Master Agreem 050625 2.12.26
4. RFP SWell Contract 2.12.26
5. Sourcewell Info 2.12.26
6. Asphalt P Truck 2.12.26



Proposal Evaluation

Roadway Maintenance Equipment RFP #050625

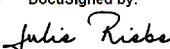
	Possible Points	Asphalt Zipper Inc.	Broce Manufacturing Company, Inc.	BUCEPHALUS BUYER, LLC	Buyers Products Company, Inc.	Cimline, Inc.	Core Equipment Inc.	Crafco Inc.	Etnyre International	FAE USA, inc	Falcon Equipment Holdings, LLC	Good Earth Tools Inc
Conformance to RFP Requirements	Pass/Fail	Pass	Pass		Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	40	40		41	44	36	45	40	39	42	37
Ability to Sell and Deliver Solutions	150	117	110		101	133	106	130	126	120	128	99
Marketing Plan	100	78	80		75	83	66	87	82	85	87	66
Value Added Attributes	100	86	79		71	85	67	81	80	77	82	75
Pricing	400	345	296		313	342	244	336	354	335	351	240
Depth and Breadth of Offered Solutions	200	146	143		141	159	121	169	160	148	161	121
Total Points	1,000	812	748		742	846	640	848	842	804	851	638
Rank Order		14	19		21	9	26	8	12	15.5	7	27

	Possible Points	Green Machines Inc	Heat Design Equipment Inc	htc enterprises	Keizer Morris International Inc	Land Pride, A Division of Great Plains Mfg. Inc.	LeeBoy	Marathon Equipment	Mark Rite Lines Equipment Company, Inc.	M-B Compaines, Inc.	Midland Machinery
Conformance to RFP Requirements	Pass/Fail		Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	
Financial Viability and Marketplace Success	50		38	31	45	43	43	43	45	44	
Ability to Sell and Deliver Solutions	150		106	92	134	130	131	105	133	124	
Marketing Plan	100		79	61	86	83	86	71	87	85	
Value Added Attributes	100		78	66	78	78	86	75	88	84	
Pricing	400		350	257	346	327	353	299	343	351	
Depth and Breadth of Offered Solutions	200		152	122	167	143	170	152	176	155	
Total Points	1,000		803	629	856	804	869	745	872	843	
Rank Order			17	28	6	15.5	3.5	20	2	11	

	Possible Points	Nescon LLC	PB Loader Corporation	Spaulding Mfg Inc	Steepp Manufacturing Company Inc	Thermo-Lay Manufacturing, LLC	ThorWorks Industries	Top5 Equipment LLC	United Rotary Brush Corporation	Vogel Traffic Services, Inc.	Warren Power Attachments
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	36	44	38	44	37	41	36	34	43	38
Ability to Sell and Deliver Solutions	150	100	137	112	133	116	132	108	112	126	104
Marketing Plan	100	81	87	70	88	86	83	74	66	88	73
Value Added Attributes	100	82	86	72	78	79	85	71	64	80	70
Pricing	400	310	357	315	353	355	343	312	286	339	306
Depth and Breadth of Offered Solutions	200	132	172	143	173	147	177	139	138	169	138
Total Points	1,000	741	883	750	869	820	861	740	700	845	729
Rank Order		22	1	18	3.5	13	5	23	25	10	24

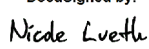
DocuSigned by:

 7BCA93CD6377421...
 Brandon Town, NIGP-CPP, CPSM, Senior Procurement Analyst

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 Julie Riebe, NIGP-CPP, Procurement Analyst II

Signed by:

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 Joshua Young, CPPB, NIGP-CPP, Procurement Analyst II

DocuSigned by:

 357BE3B136A34E1...
 Nicole Lueth, Procurement Analyst

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Total available opportunities **1065**



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Agency Administrator

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Open Ads: Roadway Maintenance Equipment

Title	Description	Contact Info	Documents	Updates	Bid Results/Awards
Roadway Maintenance Equipment Agency: Sourcewell Division: Procurement Department Contract Number: 050625 CR Number: 2119984 Date of Issue: 03/18/2025 Due Date/Time: 05/06/2025 4:30 PM Central Time County(ies): All NYS counties Classification(s): Vehicles & Equipment - Commodities Opportunity Type: General	Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Roadway Maintenance Equipment to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://portal.sourcewell-mn.gov/]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than May 6, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered. Service-Disabled Veteran-Owned Set Aside: No Due date: 05/06/2025 4:30 PM Central Time Contract term: 4 years County(ies): All NYS counties Business entities awarded an identical or substantially similar procurement contract within the past five years: Cimline Crafco EZ-Liner Industries Keizer-Morris ASH North America PB Loader				

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Empire State Development



**SOURCEWELL
ROADWAY MAINTENANCE
EQUIPMENT
Proposals due May 6, 2025,
at 4:30 p.m. Central Time
REQUEST FOR PROPOSALS**

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Roadway Maintenance Equipment to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than May 6, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

Published Mar. 19, 2025. 4037359

LOCALiQ

The Oklahoman

PO Box 631643 Cincinnati, OH 45263-1643

AFFIDAVIT OF PUBLICATION

Sourcewell
PO Box 219
Staples MN 56479-0219

STATE OF OKLAHOMA, COUNTY OF OKLAHOMA

The Oklahoman, a daily newspaper of general circulation in the State of Oklahoma, and which is a daily newspaper published in Oklahoma County and having paid general circulation therein; published and personal knowledge of the facts herein state and that the notice hereto annexed was Published in said newspapers in the issues dated on:

03/18/2025, 03/25/2025

and that the fees charged are legal.
Sworn to and subscribed before on 03/25/2025

Legal Clerk

Notary, State of WI, County of Brown

My commission expires

Publication Cost:	\$40.25	
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THIS IS NOT AN INVOICE!

Please do not use this form for payment remittance.

NANCY HEYRMAN
Notary Public
State of Wisconsin

Request for Proposals
Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Roadway Maintenance Equipment** to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than **May 6, 2025, at 4:30 p.m. Central Time**, and late proposals will not be considered.
LPXLP
March 18, 25 2025
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Attention: Julie Riebe

SOURCEWELL

PO BOX 219

STAPLES, MN 56479

carol.jackson@sourcwell-mn.gov

Request for Proposals

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Roadway Maintenance Equipment** to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcwell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than **May 6, 2025, at 4:30 p.m. Central Time**, and late proposals will not be considered.
IPL0222269
Mar 19 2025

State of South Carolina

County of Richland

I, Mary Castro, makes oath that the advertisement, was published in The State, a newspaper published in the City of Columbia, State and County aforesaid, in the issue(s) of

1 insertion(s) published on:

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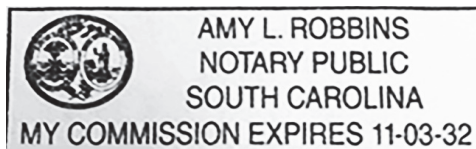
Mary Castro

Mary Castro

Sworn to and subscribed before me this 19th day of March in the year of 2025

Amy Robbins

Notary Public in and for the state of South Carolina, residing in Beaufort County



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Irish eyes smile down on McIlroy

Adam Schupak

Golfweek | USA TODAY NETWORK

PONTE VEDRA BEACH, Fla. – As Rory McIlroy warmed up for a three-hole aggregate playoff against J.J. Spaun to decide The Players Championship, a tournament volunteer walked over and said, “Feels like an Irish day, doesn’t it?”

With the wind whipping and the temperature in the 50s, McIlroy acknowledged the similarities, smiled and kept loosening up. But it wasn’t lost on the 35-year-old son of Holywood, Northern Ireland, that it was St. Patrick’s Day. He said he even looked for a green shirt to wear but hadn’t packed one for the occasion. It’s a day when Irish eyes have smiled on him before and they would again as McIlroy won the three-hole aggregate playoff by three strokes.

As PGA Tour Commissioner Jay Monahan noted, it was the second time McIlroy had won The Players on St. Patrick’s Day, having done so in 2019. “I think he had every intention of pushing this thing into Monday so he could do it again,” Monahan said.

As McIlroy later pointed out he had also won the Arnold Palmer Invitational on the national holiday, “so it’s been a good luck charm for me.”

The three-hole aggregate playoff was over quickly as McIlroy avoided mistakes. He ripped a 336-yard driver at the par-5 16th, the first playoff hole, planted his second shot to 33 feet and two-putted for birdie to take a one-shot lead heading to the 130-yard island green. During his warm-up session, McIlroy had turned around and hit three-quarter 9 irons to the third green, measuring the distance with his Trackman to simulate the conditions he would face at 17, and it paid off as he stuck his tee shot safely on the green and 30 feet from the hole.

“I have this little three-quarter, three-quarter shot, I call it. It’s three-quarter backswing with three-quarter speed,” he said. “I practiced a ton of those shots on the range all week, just knowing that we were going to play in windy conditions.”

With the amphitheater ringed with

fans, many of whom must have called in sick or played hooky – McIlroy joked, “Obviously no one works in Jacksonville” – Spaun, hitting second, had gone to the other side of the range essentially to do the same thing as McIlroy, but his 8-iron came out pure and flew the green into the water.

“I hit a great shot. I did what I needed to do. I couldn’t believe it was long,” Spaun said. “It just wasn’t my luck of the gust, I guess.”

Spaun made a triple-bogey 6 and McIlroy a bogey to take a three-stroke lead to the final hole and a bogey was enough to secure his 28th PGA Tour title and become the eighth player to win The Players multiple times. He also joined an exclusive group consisting of Jack Nicklaus, Tiger Woods and Scottie Scheffler to win multiple majors and multiple Players titles.

On Sunday, McIlroy roared out of the gate with a birdie-eagle start to make his move. Tee times had been moved up to avoid a forecast of thunderstorms, but Mother Nature wouldn’t be denied. After a four-hour suspension of play, McIlroy birdied the 12th hole to take a three-stroke lead with six holes to play. But Spaun, 34, refused to quit, making tap-in birdies at Nos. 14 and 16 and his 30-foot birdie putt at the 72nd hole stopped just short of the hole.

Tied at 12-under 276, McIlroy, who shot 4-under 68, lamented not closing the door. He said he watched some of the movie “The Devil Wears Prada” while eating room service, reset and came back committed to get the job done. But not without his share of nerves. McIlroy said he woke up at 3 a.m. and couldn’t get back to sleep.

“I was as nervous as I can remember,” he said.

On paper it was a mismatch between McIlroy, the four-time major champion and world No. 2, and Spaun, who had just one victory in 227 career starts. He still had scar tissue from blowing the 54-hole lead at the 2022 FedEx St. Jude Championship.

“I didn’t want to have that feeling of, not defeat, but just like crawl-into-a-hole-and-die kind of a feeling because it



Rory McIlroy kisses The Players trophy after his playoff win. COREY PERRINE/FLORIDA TIMES-UNION – USA TODAY NETWORK

was just so embarrassing,” Spaun said. “I was just afraid to feel embarrassed again.”

But he leaned into the underdog mentality, that all the pressure was on McIlroy, who was expected to win, and said he believed he could win.

Except during the playoff, he played as if a spell that had turned Spaun into Cinderella at the ball for the past four days at TPC Sawgrass had expired at midnight on Sunday. He missed the fairway and hit his bunker shot heavy at 16, settling for par, made triple bogey at 17 and played 18 like a 10 handicap to gift-wrap the victory to a popular champion.

McIlroy said that he could relate to Spaun’s fear of failure.

“We’ve all had periods where we’ve felt like that. I’ve had to go through it,” he said. “Even walking from the 16th green to the 17th tee today, I could see myself hitting it in the water, right?” he said. “That’s something that crosses your mind, and it’s like, OK, how do I replace

that thought with a better one and visualize and get myself into the moment. I’ve practiced hard at that, and definitely getting better at it.

“People say pressure is a privilege, and it really is. You want to feel like that on the course. That’s why I spend the time that I do practicing and trying to master my craft, that you get yourself in those positions to see what you’re made of.”

McIlroy said he’s been inspired by Scheffler, the world No. 1 whose seven victories last season included a repeat at The Players.

“I knuckled down,” McIlroy said.

NBC’s Dan Hicks noted during the trophy ceremony that McIlroy was just the second player to win the tournament despite missing more than half the fairways at TPC Sawgrass.

“Dan, let’s focus on the positives,” McIlroy cracked.

But it highlighted that McIlroy can putt and chip well enough and is capable of escaping from trouble, such as the pine straw this past week, when his driver misbehaves.

“I feel like I’m a better player now than I ever have been, and it’s nice to see the fruits of my labor paying off,” he said.

With a win last month at the AT&T Pebble Beach Pro-Am, McIlroy has won twice on U.S. soil in a calendar year for the first time before the Masters. How does he plan to prepare for his latest pursuit of trying to win the Masters and complete the career Grand Slam in April, the only one of the 12 months on the calendar where he’s never tasted victory.

“Double down on what I’m doing,” he said. “Continue to do the same thing.”

It worked for the Northern Irishman on St. Patrick’s Day, a day he said he doesn’t traditionally celebrate but he may consider toasting his latest victory with some sort of green concoction.

“It’s a pretty big deal in Ireland,” he said. “I feel like you guys take it to another level here.”

At The Players Championship, McIlroy was the one who showed he can take it to another level without his best stuff.

Cup Series driver Josh Berry loves Las Vegas

Chris Vinel

The Daytona Beach News-Journal
USA TODAY NETWORK

From a guy who had won three straight weeks to a guy who had never secured a victory.

Christopher Bell’s streak died Sunday at Las Vegas Motor Speedway, and Josh Berry earned his first NASCAR Cup Series win.

Berry took the lead from Daniel Suarez with 13 laps left in the Pennzoil 400. He held off Suarez and third-place driver Ryan Preece to take the checkered flag in the No. 21 Wood Brothers ride.

This is his first season in that seat.

“Oh, man,” Berry said after his victory lap. “I don’t even know what to think.



Berry

Just awesome. I love this track. Las Vegas has been so good to me. I’ve had so many great moments here. ... We just battled and battled and battled. It was our day. I just can’t believe it. Such a battle with Daniel there at the end.”

Only 53 starts into his Cup Series career, Berry is already a journeyman.

He made his big-league debut in 2021, running two races as a fill-in for Spire Motorsports. In 2023, he returned to the Cup Series as a substitute for Hendrick Motorsports and, later that year, Legacy Motor Club.

Finally, in 2024, he earned a full-time spot at NASCAR’s highest level, replac-

ing Kevin Harvick in the No. 4 car for Stewart-Haas Racing. During the season, Stewart-Haas announced plans to close its doors. So Berry signed with the Wood Brothers, who were looking to upgrade from Harrison Burton.

It took the 34-year-old just five races with his new organization to find victory lane. Berry is the 20th driver to win a race in a Wood Brothers car. The team now possesses 101 all-time victories.

Christopher Bell’s winning streak stops at three

Bell started his bid for a fourth straight victory in the back of the field.

Despite qualifying 13th, he received a penalty because his Joe Gibbs Racing

team made unapproved changes to his No. 20 Toyota. It swapped the throttle body. By the end of Stage 1, Bell had worked his way up to 10th.

In Stage 2, after racing into the top five, he encountered a loose left front tire coming out of his pit box. Before leaving pit road, he stopped in Chase Briscoe’s box, and the No. 19 team tightened it for him. That drew a penalty, sending Bell back to the rear. But if the wheel would have fallen off on the track, he would’ve suffered a two-lap penalty.

He ended Stage 2 in 27th and finished 12th.

Jimmie Johnson in 2007 remains the last driver to rattle off four in a row.

Contributing: Ken Willis, The Daytona Beach News-Journal

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The City of Tucson, AZ is accepting proposals from qualified and experienced firms to provide Industrial Plumbing Supplies (RFP 2025165).

To be considered, the Offeror must complete and submit a proposal to the City of Mesa, AZ in accordance with the solicitation documentation available at: <https://vendor.mesaaz.gov/>

PROPOSAL DUE DATE: Wednesday, April 16, 2025, at 2:00 P.M. Local AZ Time

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NOTICES

LEGAL NOTICES

IN THE DISTRICT COURT OF OKLAHOMA COUNTY
STATE OF OKLAHOMA
Oklahoma Department of Securities }
v. rel. Melanie Hall, Administrator, } Case No. CJ-
Plaintiff, } 2022-5066
v. Premier Global Corporation et al., }
Defendants. } Don Andrews, Judge

NOTICE TO CLAIMANTS AND DEADLINE TO SUBMIT PROOF OF CLAIM

TO ALL CLAIMANTS HAVING A CLAIM AGAINST THE RECEIVERSHIP FOR ASSETS OF PREMIER GLOBAL CORPORATION F/K/A PREMIER CONSTRUCTION SERVICES, INC., PREMIER FACTORING, LLC, PF-2, LLC, PF-3, LLC, PF-4, LLC, PF-5, LLC, PF-6, LLC, PF-7, LLC, PREMIER FACTORING GROUP, LLC, KCI BUSINESS SERVICES, LLC, DOI ADVISORY GROUP, LLC, STEVEN J. PARISH, AND RICHARD DALE DEAN.

PLEASE REVIEW THIS NOTICE CAREFULLY, AS IT SETS OUT IMPORTANT INFORMATION CONCERNING YOUR RIGHTS AND RESPONSIBILITIES AS A POTENTIAL CLAIMANT.

Please take note that on December 18, 2024, the District Court of Oklahoma County, Oklahoma, Judge Don Andrews presiding, entered an Order establishing a procedure to notify claimants to make claims against the receivership for the assets of Premier Global Corporation (f/k/a Premier Construction Services, Inc., Premier Factoring, LLC, PF-2, LLC, PF-3, LLC, PF-4, LLC, PF-5, LLC, PF-6, LLC, PF-7, LLC, Premier Factoring Group, LLC, KCI Business Services, LLC, DOI Advisory Group, LLC, Steven J. Parish, and Richard Dale Dean (collectively, the "Receivership Entities"); and ordering the Receiver to mail a copy of such notice, by regular, to each known creditor and/or potential claimant at their last-known address.

Please read the instructions carefully and fill out the form completely. Failure to fully complete the form and submit all the requested information, including documents and other materials supporting your claim, may result in your claim being denied.

If you are receiving this Notice by publication, please call Soretto at (855) 479-4231 or email PremierGlobalInfo@soretto.com to obtain a proof of claim form and instructions.

THE DEADLINE FOR SUBMITTING YOUR PROOF OF CLAIM IS 5:00 p.m. (central standard time) on APRIL 30, 2025 (the "Bar Date"). If you wish to have an opportunity to share in the distribution of the available liquidated assets of the receivership estates, your proof of claim form(s) must be received by the Bar Date. Proof of claim forms received after the Bar Date may receive no distribution of assets.

Each proof of claim must be filed, including supporting documentation, by either (i) electronic submission using the interface available on the claims website at <https://cascs.soretto.com/premierglobal/> or (ii) if submitted through non-electronic means, by U.S. Mail or other hand delivery system, so as to be actually received by the claims agent on or before 5:00 p.m. (central standard time) on April 30, 2025 at the following address: Premier Global Corporation et al., Claims Processing, c/o Soretto, 410 Exchange, Suite 100, Irvine, CA 92602.

Proofs of claim submitted by facsimile or electronic mail will not be accepted.

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COLLEGE BASKETBALL

NC State’s hot shooting ends MSU’s run

Brian Calloway

Lansing (Mich.) State Journal
USA TODAY NETWORK

The Michigan State women’s basket- ball program took a big step Saturday when they earned their first NCAA Tour- nament victory in six years.

The Spartans’ quest to add to that and take another step was thwarted by hot-shooting North Carolina State.

No. 7 seed MSU fell into a large early deficit while having its season come to an end with an 83-49 loss to the host and No. 2 seed Wolfpack in an NCAA Tournament second round contest at Reynolds Arena.

North Carolina State (28-6) never trailed while denying the Spartans in their bid to reach the Sweet 16 for just the fourth time in program history and first since 2009.

The Wolfpack set an NCAA tourna- ment program record with 15 made 3- pointers and shot 50% from the field while ending MSU’s season.

“A really tough finish for our season,” Fralick said. “A lot of credit to N.C. State. I thought they played outstanding. We kind of ran into a buzz saw. They shot the ball really, really well. What I shared with the team after is this game isn’t our



North Carolina State guard Aziaha James (10) scores a game-high 26 points that includes six 3-pointers Monday. WILLIAM HOWARD/IMAGN IMAGES

season. I think it doesn’t feel great to fin- ish with a game like this, but you know there’s things that are happening in our program that we’re really proud of. We

feel like we keep building. We made it a game further this year.

“I think it was the first NCAA Tourna- ment win in the Michigan State program in six years. (I’m) really proud of our col- lective season, really proud of our girls and seniors that we love so much. It’s hard to have a last game with them. (They) meant so much to me personally and to our program. I’m really proud of our team and the work that we’ve done over the course of a year.”

Grace VanSlooten recorded a second straight double-double and had 15 points and 11 rebounds to lead MSU, which closes the season with a 22-10 record. VanSlooten was the only player in double-digit scoring for the Spartans, who were held to a season-low in points.

North Carolina State used its best 3- point shooting performance of the sea- son while knocking off the Spartans and earning a return trip to the Sweet 16. The Wolfpack set a season high for made 3s while shooting 50% from beyond the arc in the game. That included hitting five 3s in each of the first and second quar- ters while going 10 of 16 from behind the 3-point arc in the opening half while owning a 24-point advantage at the half.

In addition to their hot shooting, the Wolfpack held the Spartans to a season- low 23 points in the opening half.

“There was a little bit of frustration,” VanSlooten said. “Obviously, like coach said, it’s not the way you want to go out. All credit to N.C. State. They played a great game and were knocking down all their shots. I don’t know, (we were) kind of speechless. You don’t really know what to do when a team is doing that. I’m really happy being here with this team and happy that we got to a round of 32.”

Aziaha James had a game-high 26 points and was 10 of 16 from the field and hit 6 of 11 from 3-point range for the Wolfpack, who went 18-0 on their home court this season.

“We’ve got some veterans that are very talented and step up when the lights are the brightest is when they really step up and play,” North Carolina State coach Wes Moore said.

“We shot the heck out of (the ball) go- ing 15 of 30 from 3 and 50% from the field. We did a pretty good job of taking care of (the ball). I know that sounds funny having 11 turnovers, but with their press and their pressure and that was probably the biggest concern coming into the game.”

South Carolina’s defense refuses to panic

Meghan L. Hall

USA TODAY

On Sunday afternoon in Columbia, South Carolina, Indiana Hoosiers guard Chloe Moore-McNeil dribbled toward the sideline during the first half of a tight March Madness second-round matchup. South Carolina guard Raven Johnson, engaged on defense, closely tracked her every move. Moore-McNeil eventually trailed off, passing the ball to junior guard Shay Ciezki, who was wait- ing to set up a score.

Ciezki moved quickly and decisively toward the basket from the elbow, look- ing to extend No. 9 seed Indiana’s six- point lead on the No. 1 seed Gamecocks. As she approached the basket, senior guard Te-Hina Paopao was in lockstep until suddenly, she jumped up, still in stride and blocked Ciezki’s shot at- tempt.

There it is.

South Carolina’s typically stellar de- fense awakened from its unusual slum- ber.

Moments later, forward Sania Feagin added a layup, and Bree Hall quickly fol- lowed with a timely 3-point basket. Fea- gin unleashed another layup, and star freshman Joyce Edwards drained a pair of free throws. The Gamecocks were do- ing what they do best: using their de- fense to create offense. Still, they found themselves down 26-25 at halftime, an eerie too-close-for-comfort feeling that reeked of a similar 2024 NCAA Tourna-

ment matchup with Indiana during the Sweet 16.

At the start of the third quarter in that game, then star center Kamilla Cardoso and Johnson danced to “Macarena” shortly before Indiana put up 43 points in the second half, including a 23-point third quarter that ate into a massive lead. The Hoosiers closed the gap, mak- ing South Carolina sweat until it walked away with a nail-biting 79-74 win to keep its undefeated season alive.

No one was dancing on Sunday.

Instead, head coach Dawn Staley im- plored her team to dig deeper at half- time. Indiana wouldn’t go quietly. “I’m proud of our team the way they gutted up and didn’t flinch,” Staley said post- game. “It wasn’t pretty, but at this time, it doesn’t have to be. You just have to score more points.”

That’s the improbability of March Madness; it doesn’t make logical bas- ketball sense. It just has to work. With help from Feagin, who dissected the Hoosiers’ defense during the third quar- ter, and a push from forward Chloe Kitts, South Carolina took over the game and extended its lead, once again reaching the Sweet 16 for the fifth consecutive season after a 64-53 win. The Game- cocks ended their day with 20 fast- break points and 18 points from 16 Indi- ana turnovers.

The question remains: How does South Carolina not panic after an ugly game ahead of its Sweet 16 matchup?

“We weren’t really panicked because



South Carolina coach Dawn Staley danced before Sunday’s game against Indiana. JEFF BLAKE/IMAGN IMAGES

we know our first half wasn’t very good,” Kitts explained postgame to 107.5 The Game. “It wasn’t very good because we weren’t making our shots, our easy lay- ups – everything like that. So, we just know we need to calm down ...”

That’s the key: The Gamecocks are calm in adversity.

It’s how they’ve learned what it takes to win a championship. As the competi- tion gets more challenging, South Caro-

lina can’t flinch. As teams throw more at them, the Gamecocks can’t be too small for the moment. However, the calm isn’t just the players from year to year or any speeches that may come when the Gamecocks need them the most. The calm is also Staley. It always has been during her tenure.

Three-time WNBA MVP and four- time Olympic teammate of Staley’s, Lisa Leslie, recently dove deeper into what Staley means to South Carolina’s program. “South Carolina has been able to see it was worth it to invest in Dawn Staley – and how she changed this pro- gram and the impact she’s had on these young women,” Leslie explained.

Staley’s impact on her players ex- tends beyond the baskets that light up the court or the back-breaking transi- tion steals that deflate opponents. She allows her players to be them in what- ever form that may be.

“It’s a day care,” Staley said Sunday. “Not a board meeting where one person is talking at a time.”

If South Carolina hoists another tro- phy in 2025, her players will likely re- member when everything seemingly felt heavy and impossible. But there she was, calm amid unmistakable chaos, helping the day care run without a hitch.

“I think we created a legacy already, whether we win this one or not,” Staley recently shared. “What we’ve done over the past eight years won’t be done again. If we win another one, it just adds to our legacy in the game.”

NBA champ ranks Lauren Betts among UCLA great centers

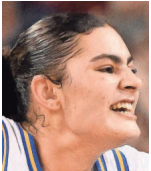
Josh Peter

USA TODAY

LOS ANGELES – Lauren Betts now ranks among the legendary UCLA centers, according to a former Los Angeles Laker and two-time NBA champion.

After Betts had 30 points and 14 re- bounds to lead UCLA past Richmond 84-67 in the second round of the Wom- en’s NCAA Tournament, Betts had something else: a massive compliment from Mychal Thompson, who won two NBA championship rings with the Lak- ers in 1987 and 1988.

Thompson wrote on X: “UCLA Center



Betts

ranking...1) Kareem...2) Walton...3) Lauren Betts...”

Yes, that’s Kareem Abdul-Jabbar, Bill Walton and Lauren Betts. “That’s crazy,” she said.

Like Abdul-Jabbar (Lew Alcindor during his time at UCLA) and Walton before her, the 6-foot-7 Betts was a force for UCLA near the basket Sunday night at Pauley Pavilion. She was 14-for-17 from the floor. In addition to her 14 re- bounds, she had four assists and showed why he’s a candidate for nation-

al Defensive Player of the Year.

And now trying to lead UCLA (32-2) – the top overall seed – to the school’s first NCAA title in women’s basketball.

“She’s an absolute generational play- er,” UCLA coach Cori Close said. “She is not ... just a low-post player. I mean, watch her move out there. The way that she guarded and switched, and even when she made some mistakes, the way that she chased people at 6-7. And she’s really 6-8, by the way.

“But she’s just an elite player. She has basketball IQ. She’s incredibly compet- itive. She affects the game in so many ways on offense and defense. The list

goes on and on.”

Said Kiki Rice, UCLA’s star point guard, was more succinct when asked about playing with Betts: “It makes life easy.”

Now Betts, a junior, is looking for something Abdul-Jabbar and Walton won – an NCAA championship.

For the third year in a row, UCLA has advanced to the Sweet 16, setting up a matchup with No. 5 seed Mississippi on Friday.

“Now we’ve got to push the enve- lope,” Close said.

Betts figures to be at the center of it all.

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PUBLIC NOTICE

Public Promise Procurement MASTER AGREEMENT for ELECTRIC VEHICLE CHARGING EQUIPMENT AND SERVICES.
Issue date: March 25, 2025
Proposals due: 2:00 PM EDT April 24, 2025
Request for Proposal: RFP-2025-019
Pre-proposal Conference: 10:30 AM EDT April 8, 2025
County of Broome, New York (the "Lead Public Agency"), on behalf of Public Promise Procurement, the members of the advisory committee and all local and state government agencies, higher education and nonprofit entities that elect to access the Master Agreement is soliciting proposals to enter into a Master Agreement for Electric Vehicle Charging Equipment and Services. The resulting contract may be awarded to multiple suppliers. The RFP is subject to the Lead Public Agency's general conditions & instructions to bidders. The County of Broome will receive sealed proposals at the office of the Broome County Division of Purchasing, Fourth Floor, Edwin L. Crawford County Office Building, 60 Hawley Street, Binghamton, NY 13901, up to and including 2:00 P.M. EDT on Thursday, April 24, 2025. Additional information can be found at: https://www.bidnetdirect.com/new-york/broome-county
Carolyn Secor, Purchasing Agent, Broome County Division of Purchasing
BCPurchasing@broomecountyny.gov

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Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Roadway Maintenance Equipment** to result in a procurement solution for use by its Participating Entities.
Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada.
A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal https://portal.sourcewell-mn.gov
Only proposals submitted through the Sourcewell Procurement Portal will be considered.
Proposals are due no later than May 6, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

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Roadway Maintenance Equipment

525
Roadway Maintenance Equipment

18, 2025 6:00:00 AM CDT

6, 2025 4:30:00 PM CDT

Sourcewell

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Questions

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Minnesota local government unit and service cooperative, is requesting proposals for **Roadway Maintenance Equipment** to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewellmn.gov>]. Late proposals will be considered. Proposals are due no later than **May 6, 2025, at 4:30 p.m. Central Time**, and late proposals will not be considered.

For 18, 2025 10:00:00 AM CDT

Online Conference

Registration information will be emailed two (2) business days prior to the event to those registered in the Sourcewell Procurement Portal.

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Click [here](#) to return to the Sourcewell Procurement Portal home page.

 Bid Details	
Bid Classification:	Goods
Bid Type:	RFP - General
Bid Number:	RFP 050625
Bid Name:	Roadway Maintenance Equipment
Bid Status:	Open
Bid Closing Date:	Tue May 6, 2025 4:30:00 PM (CDT)
Question Deadline:	Mon Apr 28, 2025 4:30:00 PM (CDT)
Electronic Auctions:	Not Applicable
Language for Bid Submissions:	English unless specified in the bid document
Submission Type:	Online Submissions Only
Submission Address:	Online Submissions Only
Public Opening:	Yes
Public Opening Address:	See RFP and FAQ documents for details
Description:	Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Roadway Maintenance Equipment to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than May 6, 2025 , at 4:30 p.m. Central Time, and late proposals will not be considered.
Bid Document Access:	Bid Opportunity notices and awards and a free preview of the bid documents is available on this site free of charge without registration. Please note, some documents may be secured and you will be required to register for the bid to download and view the documents. There is no cost to obtain an unsecured version of the document and /or to participate in this solicitation.
Categories:	Show Categories [+]
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Meeting Locations

The following are the meeting times and locations for the opportunity:

Meeting Location	Description	Date / Time ▾	Mandatory Me...	Meeting Document
Online Pre-Proposal Conference	Login instructions will be posted to the "Documents" section and available to registered suppliers two business days prior to the web conference.	Friday April 18, 2025 10:00 AM (CDT)	No	

 Documents	
File Name	Pages
RFP_050625_Roadway_Maintenance_Equipment Monday March 17, 2025 09:50 AM	14

Competitive solicitations for Sourcewell

For details on how to submit a proposal, select the solicitation or access the [Sourcewell procurement portal](#). Unless otherwise stated, all proposals/bids must be submitted via the portal. Learn more about [how the solicitation process works](#).

[Sourcewell procurement portal](#)

Solicitation statuses

[Open →](#)[Pending →](#)[Recently awarded →](#)

Open

These solicitations are currently accepting responses. For details on how to submit a proposal, select the solicitation or access the [Sourcewell procurement portal](#). Unless otherwise stated, all proposals/bids must be submitted via the portal.

General solicitations	Response due date
Roadway Maintenance Equipment	May 06, 2025
Used Rental Fleet Vehicles	May 01, 2025
Roadway Work Zone: Safety and Traffic Management Equipment with Related Products	April 22, 2025
Smart Infrastructure Solutions, Outdoor Sensors, and Related Products and Services	April 15, 2025
Water Collection and Control Products for Community Infrastructure	April 08, 2025
Road Right-of-Way Maintenance Equipment	March 25, 2025
Indefinite quantity construction contracting	Bid due date
State of Michigan - Indefinite Delivery-Indefinite Quantity Construction	April 10, 2025

[OPEN](#)

Roadway Maintenance Equipment

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Roadway Maintenance Equipment to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada.

A full copy of the RFP can be found on the [Sourcewell Procurement Portal](#), and only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than May 06, 2025 at 04:30 PM CT and late proposals will not be considered.

Important Dates

Pre-Proposal Conference:
April 18, 2025 at 10:00 AM CT

Proposal Due:
May 06, 2025 at 04:30 PM CT

To obtain a copy of the complete RFP, ask questions related to the RFP, or submit a proposal, please use the link below.

[Sourcewell Procurement Portal](#) [↗](#)

ReCoW

HomeProcurement PlanRegulationBiddingEvaluationCLMWorkflowReportMaster SetupTemplate

Carol Jackson

Publish

Bid Announcements

Doc. Taken's List

16

Bidding

Publish

Verify Contents

Save as Template

Solicitation Setting

✓ Invite Bidders

No

✓ Enable Collaboration with other Users

No

✓ Internal Approval

No

✓ Accept Online Responses

No

✓ Evaluate Response online

No

Solicitation Details

Mandatory Information

Solicitation Type

BFP

Solicitation Number

050625

Solicitation Name

Roadway Maintenance Equipment

Procurement Type

Goods

Country & Province/State

Canada / Ontario

Published By

Sourcewell

Accept Questions

Not Applicable

Internal Information (For Internal Use Only)

Procurement Title/Project Name

050625 Roadway Maintenance Equipment

Assign Buyers

1.Carol Jackson (carol.jackson@sourcewell-mn.gov)

Requirement

✓ Are suppliers required to agree to a Non-Disclosure Agreement(NDA)(Document Access Control to access the solicitation documents?)

No

✓ Do you want suppliers to notify you of their intent to Respond(TRF) to your solicitation?

No

✓ Schedule a Pre-Bid Meeting or Site Meeting

Yes

1 Recommended

| 04/18/2025 10:00:00 CT

| Online Conference

Advertisement

Basic Settings

Solicitation Type

Open to all suppliers

Estimated Contract Amount

Publish Date

03/18/2025

Closing Date & Time

05/06/2025 16:30:00 CT

Publish Option

Value Range for this Solicitation

10,000,001 over

Selected Categories

Automotive/ Industrial

Dump trucks, ball-downs, cranes, asphalt rollers, etc, tractors Office trailers, skid loader, earthmovers, heavy duty vehicles, excavators, caterpillar, graders, trales etc.

Construction

Concrete Saw, Heavy Duty Drill, Concrete Mixers, Catch-Basins, Aggregates, Granular Materialsls, Welding Machine, Poles, Sheet Metal, Scaffolding, Traffic Glass Beads etc.

Construction Materials/ Equipment

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Solicitation Overview

Sourcewell

Priority RFP

Roadway Maintenance Equipment

050625

Closing Date: 05/06/2025 04:30:00 PM CT

Detail:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Roadway Maintenance Equipment to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal (https://portal.sourcewell-mn.gov). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than May 6, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

Bid Documents

Bid Document

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Preview

Print

Notice

Categories

Basic Information

Estimated Contract Value (CAD)
120,000,000.00 (Not shown to suppliers)

Issuing Organization
Sourcewell

Solicitation Number
050625

Source ID
PP.CO.USA.868485.C88455

Reference Number
0000289449

Solicitation Type
RFP - Request for Proposal (Formal)

Title
Roadway Maintenance Equipment

Details

Location
Canada, All of Canada, All of Canada

Description
Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Roadway Maintenance Equipment to result in a procurement solution for use by
...

[See more](#)

Purchase Type
Duration: 4 years

Dates

Publication Date
2025/04/08 10:15:32 AM EDT

Questions are submitted online
No

Bid Intent
Not Available

Question Acceptance Deadline
2025/04/28 05:30:00 PM EDT

Closing Date
2025/05/06 05:30:00 PM EDT

Prebid Conference
2025/04/18 11:00:00 AM EDT

Contact Information

Procurement Department

218-894-1930

[Solicitations List](#)

050625 - Roadway Maintenance Equipment (Published)

...

Actions Notes

X

1 Preview

2 Amendments

3 Bid Results

4 Award

5 Audit

Pre-Bidding Events

Event Type
Prebid Conference

Attendance
Recommended

Event date
2025/04/18 11:00:00 AM EDT

Location
Online Conference

Event Note
Login information will be emailed two (2) business days prior to the event to those registered in the Sourcewell Procurement Portal.

Bid Submission Process

Bid Submission Type
Electronic Bid Submission

Pricing
In attached document

Bid Documents List

Item Name	Description	Mandatory	Limited to 1 file
Bid Documents	Documents defining the proposal	Yes	No

Additional Bidding Instructions
Documents Defining the Proposal

Alva Support
Welcome, my name is Alva, your AI co-pilot, here to help with any questions you may have.

PROOF OF PUBLICATION

CUSTOMER'S COPY

CUSTOMER NAME AND ADDRESS

SOURCEWELL
RFP ADS
PO BOX 219
Staples, MN 56479
RFPAds@sourcewell-mn.gov

ACCOUNT NUMBER

21495

ACCOUNT NAME

SOURCEWELL

TELEPHONE

218-894-5481

ORDER

SLT0031930

CUSTOMER REFERENCE NUMBER

CAPTION

PROPOSAL Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Roadway Maintenance Equipment to result in a procurement solution for use by its Participating Entities.

TOTAL COST

\$48.20

PROPOSAL

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Roadway Maintenance Equipment to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than May 6, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.
SLT0031930

AFFIDAVIT OF PUBLICATION

AS THE SALT LAKE TRIBUNE, INC. LEGAL BOOKER, I CERTIFY THAT THE ATTACHED ADVERTISEMENT OF PROPOSAL Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Roadway Maintenance Equipment to result in a procurement solution for use by its Participating Entities. FOR SOURCEWELL WAS PUBLISHED BY THE SALT LAKE TRIBUNE, INC., WEEKLY NEWSPAPER PRINTED IN THE ENGLISH LANGUAGE WITH GENERAL CIRCULATION IN UTAH, AND PUBLISHED IN SALT LAKE CITY, SALT LAKE COUNTY IN THE STATE OF UTAH. NOTICE IS ALSO POSTED ON UTAHLEGALS.COM ON THE SAME DAY AS THE FIRST NEWSPAPER PUBLICATION DATE AND REMAINS ON UTAHLEGALS.COM INDEFINITELY. COMPLIES WITH UTAH DIGITAL SIGNATURE ACT UTAH CODE 46-2-101; 46-3-104.

PUBLISHED ON 03/19/2025

DATE 03/21/2025

STATE OF UTAH
COUNTY OF SALT LAKE

SUBSCRIBED AND SWORN TO BEFORE ME ON THIS 21st DAY OF MARCH IN THE YEAR 2025

BY Doug Ryle

SIGNATURE



LAREE WHITMER
Notary Public
State of Utah
My Commission Expires December 9, 2028
Commission Number 740391



NOTARY PUBLIC SIGNATURE

PO BOX 271693
SALT LAKE CITY UTAH 84127
FED. TAX I.D.# 87-0128317
801-204-6910



PROOF OF PUBLICATION

CUSTOMER'S COPY

REQUEST FOR PROPOSALS

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Roadway Maintenance Equipment to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal (<https://portal.sourcewell-mn.gov>). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than May 6, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.
DN0027702

CUSTOMER NAME AND ADDRESS

Sourcewell
Julie Riebe
PO Box 219
Staples, MN 56479-0219

ACCOUNT NUMBER

70215

ACCOUNT NAME

Sourcewell

TELEPHONE

218-894-5483

ORDER

DN0027702

CUSTOMER REFERENCE NUMBER

RFP 050625 - Roadway Maintenance Equipment

CAPTION

REQUEST FOR PROPOSALS Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Roadway Maintenance Equipment to result in a procurement solution for use by its Participating Entities.

TOTAL COST

\$38.02

AFFIDAVIT OF PUBLICATION

AS THE DESERET NEWS, INC. LEGAL BOOKER, I CERTIFY THAT THE ATTACHED ADVERTISEMENT OF **LEGAL NOTICE FOR SOURCEWELL** WAS PUBLISHED BY DESERET NEWS, INC., WEEKLY NEWSPAPER PRINTED IN THE ENGLISH LANGUAGE WITH GENERAL CIRCULATION IN UTAH, AND PUBLISHED IN SALT LAKE CITY, SALT LAKE COUNTY IN THE STATE OF UTAH. NOTICE IS ALSO POSTED ON UTAHLEGALS.COM ON THE SAME DAY AS THE FIRST NEWSPAPER PUBLICATION DATE AND REMAINS ON UTAHLEGALS.COM INDEFINITELY. COMPLIES WITH UTAH DIGITAL SIGNATURE ACT UTAH CODE 46-2-101; 46-3-104.

PUBLISHED ON 03/19/2025

DATE 03/24/2025

STATE OF UTAH
COUNTY OF Salt Lake

SIGNATURE

SUBSCRIBED AND SWORN TO BEFORE ME ON THIS 24th DAY OF MARCH IN THE YEAR 2025

BY KARYN VIGIL



NOTARY PUBLIC SIGNATURE

**MASTER AGREEMENT #050625****CATEGORY: Roadway Maintenance Equipment****SUPPLIER: Falcon Road Maintenance Equipment, LLC dba Falcon Equipment Holdings, LLC**

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Falcon Road Maintenance Equipment, LLC dba Falcon Equipment Holdings, LLC, 2600 W. Salzburg, Freeland, MI 48623 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

**Article 1:
General Terms**

The General Terms in this Article 1 control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article 2), and between Supplier and Participating Entity (Article 3), respectively. These Article 1 General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.
- 2) **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.
- 3) **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction.
- 4) **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about

Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

- 5) **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on July 7, 2029, unless it is cancelled or extended as defined in this Agreement.
 - a) **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.
 - b) **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.
- 6) **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.
- 7) **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in RFP #050625 to Participating Entities. In Scope solutions include:
 - a. Asphalt recyclers and reclaimers, hot boxes;
 - b. Patchers, seal coaters, joint and crack sealers, crack routers, mastic and adhesive melters;
 - c. Chip spreaders, asphalt brooms, and pavement grinding or grooving equipment; and,
 - d. Pavement marking application and removal equipment.
- 8) **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.
- 9) **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.
- 10) **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.
- 11) **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcewell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.
- 12) **Open Market.** Supplier's open market pricing process is included within its Proposal.
- 13) **Supplier Representations:**
 - i) **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.

ii) **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.

iii) **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.

14) **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.

15) **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.

16) **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).** Participating Entities that use United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Section, all references to "federal" should be interpreted to mean the United States federal government. The following list applies when a Participating Entity accesses Supplier's Included Solutions with United States federal funds.

i) **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

ii) **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted

Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

iii) **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).**

Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

iv) **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

v) **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders

or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

vi) **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

vii) **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

viii) **RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ix) **ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

x) **BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

xi) **ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The

right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

xii) **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

xiii) **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

xiv) **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.

xv) **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

xvi) **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

xvii) **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

xviii) **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

xix) **PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

xx) **DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

Article 2: Sourcewell and Supplier Obligations

The Terms in this Article 2 relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

- 1) **Authorized Sellers.** Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.
- 2) **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
 - Identify the applicable Sourcewell Agreement number;
 - Clearly specify the requested change;
 - Provide sufficient detail to justify the requested change;
 - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
 - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

- 3) **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
 - Maintenance and management of this Agreement;
 - Timely response to all Sourcewell and Participating Entity inquiries; and
 - Participation in reviews with Sourcewell.

Sourcewell's Authorized Representative is its Chief Procurement Officer.

- 4) **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.
- 5) **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement

and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.

- 6) **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

- 7) **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.
- 8) **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.
- 9) **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.
- 10) **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be

deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.

- 11) **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.
- 12) **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.
- 13) **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.
- 14) **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.
- 15) **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.
- 16) **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.
- 17) **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.
- 18) **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.

19) Grant of License.**a) During the term of this Agreement:**

- i) **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.
- ii) **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

- b) **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.

c) Use; Quality Control.

- i) Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
- ii) Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.

- d) **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

- 20) Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.

- 21) **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.
- 22) **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:
- a) **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
 - \$1,500,000 each occurrence Bodily Injury and Property Damage
 - \$1,500,000 Personal and Advertising Injury
 - \$2,000,000 aggregate for products liability-completed operations
 - \$2,000,000 general aggregate
 - b) **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.
 - c) **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.
 - d) **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

- e) **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

23) **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' written notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

24) **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of material breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article 3: Supplier Obligations to Participating Entities

The Terms in this Article 3 relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article 1 General Terms control over any conflict with this Article 3. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

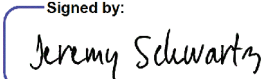
- 1) **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.
- 2) **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs.
- 3) **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.
- 4) **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.
- 5) **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's

standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity’s unique Sourcewell account number.

- 6) **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.
- 7) **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.
- 8) **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar document extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell

Falcon Road Maintenance Equipment, LLC
dba Falcon Equipment Holdings, LLC

Signed by:

C0FD2A139D06489...
By: _____
Jeremy Schwartz
Title: Chief Procurement Officer
Date: 7/1/2025 | 1:59 PM CDT

Signed by:

9E0DD298FB0D409...
By: _____
Trish Bell
Title: Sales Coordinator
Date: 7/1/2025 | 12:53 PM CDT

RFP 050625 - Roadway Maintenance Equipment

Vendor Details

Company Name: Falcon Equipment Holdings, LLC

Does your company conduct business under any other name? If yes, please state: Falcon Road Maintenance Equipment, LLC

Address: 2600 W Salzburg
Freeland, MI 48623

Contact: Trish Bell

Email: trish@falconrme.com

Phone: 248-860-6064

HST#: 47-2654196

Submission Details

Created On: Tuesday March 18, 2025 09:04:57

Submitted On: Monday May 05, 2025 11:52:32

Submitted By: Trish Bell

Email: trish@falconrme.com

Transaction #: a0ad40cf-de09-4d6c-bb7e-6f4381ddec16

Submitter's IP Address: 147.243.208.234

Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, D.B.A., and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement award. Unawarded entities will not be permitted to later be added to an existing master agreement through operation of Proposer's corporate organization affiliation.

Line Item	Question	Response *	
1	Provide the legal name of the Proposer authorized to submit this Proposal.	Falcon Road Maintenance Equipment, LLC	*
2	In the event of award, is this entity the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Yes	*
3	Identify all subsidiaries, D.B.A., authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal (i.e. Responsible Supplier(s) that will execute a master agreement with Sourcewell).	Falcon Equipment Holdings, LLC	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	650A3	*
5	Provide your NAICS code applicable to Solutions proposed.	333120	*
6	Proposer Physical Address:	2600 W Salzburg Freeland, MI 48623	*
7	Proposer website address (or addresses):	www.falconrme.com	*
8	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer):	Trish Bell - Sales Coordinator 2600 W Salzburg Freeland, MI 48623 Trish@falconrme.com 248-860-6064	*
9	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Trish Bell - Sales Coordinator 2600 W Salzburg Freeland, MI 48623 Trish@falconrme.com 248-860-6064	*
10	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Ric Simon - Vice President of Sales and Marketing 2600 W Salzburg Freeland, MI 48623 Ric@falconrme.com 248-207-1783	*

Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)

Line Item	Question	Response *	
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11	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested Solutions.	Falcon was incorporated in 2004. The Company was founded by Mike Groulx who brought an extensive background in design, engineering, and production of asphalt hot boxes to the organization. Since inception, Falcon has been committed to our mission of designing and building the highest quality asphalt hot boxes and tack distributors possible while providing our dealer partners and our municipal customers with outstanding after sale support. We pride ourselves on being an organization focused on continuous innovation and we are committed to complete customer satisfaction throughout the lifespan of our products. Care for our Falcon customers and associates, care for safety, and care for the environment are also hallmarks of Falcon Road Maintenance that are evident in everything we do. Falcon intends to continue to seek opportunities to expand our product offerings to governmental agencies through organic growth or acquisitions to fill our customers' pavement rehabilitation needs.	*
12	What are your company's expectations in the event of an award?	Recognizing Sourcewell as the preeminent cooperative purchasing contract, if awarded, the following are our expectations: - We expect a significant portion of our governmental sales (85 %+ of our total sales) to be sold through the Sourcewell contract. - We will immediately educate our dealer network on the benefits of the contract and how to properly promote and administer it. - We will educate government entities on the value and benefits of utilizing the Sourcewell purchasing contract. - We will immediately promote and market our specific products to governmental entities throughout the United States, Canada, and U.S. territories. - We expect to grow our sales by increased exposure to the governmental market and provide pavement maintenance products that are in demand by Sourcewell eligible agencies. - We expect to be a good steward of the Sourcewell contract, consistently promoting it at national and local trade shows, dealer open houses, seminars, and other customer gatherings. - We expect to properly monitor use of the contract and accurately report our sales within the parameters outlined in the contract. - We expect to participate in H2O and other Sourcewell-sanctioned events. - We expect to be a great partner.	*
13	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION.	The financial strength of Falcon Road Maintenance Equipment is very good. We have experienced steady growth over the years, which led to the opening of our new state-of-the-art manufacturing facility in 2019. Our municipal sales growth, and thus our financial strength, is projected to continue to climb. Cooperative sales are expected to contribute significantly to our financial growth in the coming years. See our financial outlook enclosed (Financial Strength and Stability attachment).	*
14	What is your US market share for the Solutions that you are proposing?	The hot box industry does not report sales through AEM so it is difficult to accurately report market share. However, based upon input from our vendor who supplies burners for the entire industry of hot box manufacturers, we consume well over 50% of the market for burners. Based on this information, and field surveys of the municipal customer market, we are confident that we are the industry leaders with over 60% US market share. We have consistently sold 300-400 trailer-mounted asphalt hot boxes per year for the past 12 years. Over 85% of these machines were sold to governmental agencies. Many were purchased through NJPA or Sourcewell contracts held from 2010 thru 2023. We are confident, with our recent introduction of dedicated patch trucks (late 2024), that these numbers will continue to grow.	*
15	What is your Canadian market share for the Solutions that you are proposing?	Our Canadian market share is in line with our US share. Based on input from TSSA, a Canadian government entity that provides certification for machines with diesel burners. They have reported to us that we are the leader of hot box sales in Canada with a 55% share.	*
16	Disclose all current and completed bankruptcy proceedings for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the pendency of this RFP evaluation.	Falcon does not have any current or completed bankruptcy proceedings.	*

17	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b). a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	b.) Manufacturer Falcon Road Maintenance Equipment, LLC is the manufacturer of all Falcon hot box trailers, slip-in, truck-mounted, hooklift, and Patch trucks. We are dedicated to maintaining strong relationships with our dealer partners and our internal sales and service teams. Our Internal sales team (direct Falcon employees) consists of 10 employees: 6 Regional Managers, 1 sales administrator, 1 Vice President of Sales and Marketing, and 2 marketing personnel. Our internal service force consists of 5 product support employees responsible for parts and service after-market customer support. These individuals are employees of Falcon Road Maintenance Equipment, LLC, who undergo comprehensive training and work closely with our dealer network. We sell through a dealer network that consists of 30 Dealers who cover 50 states as well as Canada. These dealer/distributors include a total of 211 Sales Representatives and 402 Service Technicians who are employees of our dealer/distributor network. We carefully select dealers that are committed to supporting our methodology, products, and high standards.	*
18	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	We hold the following certifications: - Association of Equipment Manufacturers - This is not required but the association allows relationship building and interaction with peers in the equipment manufacturing industry. - North American Trailer Manufacturers – This is not required but has been a valuable resource for Falcon regarding production of our trailers. - Federal Motor Vehicle Safety Standards – We are regulated by FMVS standards because we produce titled vehicles. - Technical Safety and Standards Authority (Canada) – We are not required to, but meet these standards, and our dealer in Ontario has each machine certified by TSSA prior to delivery. - National Emission Standards for Hazardous Air Pollutants – We are required by the Department of Natural Resources (DNR) to record monthly the emissions that our manufacturing facility expels into the air. We meet the NES standards. - OSHA – We meet the required standards of this regulatory agency. - MIOSHA (Michigan) – We meet the required standards of this regulatory agency.	*
19	Disclose all current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.	Falcon Road Maintenance Equipment Company, LLC does not have any current or past debarments or suspensions.	*
20	Describe any relevant industry awards or recognition that your company has received in the past five years.	We have held the following awards/recognitions over the past 5 years: - Special Tribute from the State of Michigan - Brick Award from the Bay Area Chamber of Commerce - Recognition from Bay Future Inc. - Excellence in Safety Certificate from Great Lakes Safety Training Center - APWA downriver chapter member - Horizon Interactive Awards Gold Winner - Promotion product of service video - Nominated for Business Growth from Mid Michigan Manufacturing Association. - Recognition from Great Lakes Safety. - PCA certification of appreciation. - Pavement Maintenance Magazine: Product of the year award	*
21	What percentage of your sales are to the governmental sector in the past three years?	88% of our sales are to the governmental sector. During the past three (3) years, we have sold 980 Falcon machines to governmental agencies (Additional document_Page 6).	*
22	What percentage of your sales are to the education sector in the past three years?	Less than 5% are sold to the education sector.	*

23	List all state, cooperative purchasing agreements that you hold. What is the annual sales volume for each of these agreement over the past three years?	Falcon was awarded the NASPO contract during Q4 of 2023 -2024 sales \$780,176 Falcon held the Sourcewell contract from 2017 through Q4 of 2023 -2022 \$2,991,034 -2023 \$4,056,409 -2024 \$498,827 This represents carry-over business for orders placed in 2023 before the expiration of our contract that shipped in Q1 2024 Falcon was awarded the Buyboard contract during Q3 2023 -2024 \$518,997 Falcon was awarded the PCA contract during Q3 of 2023 -2023 \$76,492 -2024 \$839,038 Falcon has held the Minnesota State Contract for many years -2022 \$239,367 -2023 \$687,795 -2024 \$951,228 Falcon has held the MiDeal State contract for many years -2022 \$448,781 -2023 \$1,041,556 -2024 \$937,010 Based on our experience, we find Sourcewell to be the easiest and most widely accepted cooperative purchasing agreement of its kind. Our intent if we are awarded a contract, is to utilize Sourcewell for as many contract sales as possible.	*
24	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	Falcon does not currently hold any GSA or SOSA's.	*

Table 2B: References/Testimonials

Line Item 25. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
New York State Department of Transportation	James Heintz	716-649-5568	*
Rockland County Highway Department	Rick Calderone	845-222-7277	*
City of Hamilton, Ontario	Blair Fisher	289-260-6532	*

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
26	Sales force.	Falcon directly employs a sales team of 10 fulltime employees. This team includes 6 regional managers, 2 marketing directors, 1 sales coordinator, and 1 vice president of sales and marketing. Every member of this team receives consistent training and engages with our dealer network. These enhanced relationships allow us to deliver tailored solutions to our customers.	*
27	Describe the network of Authorized Sellers who will deliver Solutions, including dealers, distributors, resellers, and other distribution methods.	Falcon products are sold and serviced by our authorized dealer network throughout the United States and Canada, consisting of 30 dealers with 92 locations covering all 50 states. All Falcon dealers pass a rigorous vetting process to become a Falcon dealer. We look at market presence, company culture, complimentary product lines, ability to sell and provide service support to governmental prospects, sales force, product support team, and financial viability. We are very proud of the Falcon dealer network and confident in its ability to promote and grow the sales and support of our products to governmental agencies throughout the United States and Canada. Attached is a map of our Falcon dealer network covering the United States and Canada. (Additional document_Page 1)	*
28	Service force.	Although Falcon has an internal service team, service is primarily handled by our dealer network. This includes a dealer network that covers all 50 states and Canada with a team of over 402 field service technicians throughout 92 locations. All dealer service technicians are trained and supported by Falcon employees. With a service team this large and expansive it significantly reduces downtime and enhances the customer experience.	*

29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	Falcon works with a dealer network of over 30 dealer/distributors that cover all 50 states. Although the majority of sales are done directly with our dealer network, Sourcewell members can obtain quotes, send purchase orders, and get invoiced through our dealer network or Falcon direct. The process, in most cases, is as follows: Order submission: The dealer/Falcon will receive the purchase order from the Sourcewell member and follow up with an order acknowledgement. Order process: Falcon will confirm the correct pricing was utilized and turn the order over to our build team. Manufacturing process: Falcon will build the unit, inspect, and green tag the machine to prepare for shipment to the dealer. Shipment: Falcon will ship to dealer (or in some cases direct to the customer) and the dealer will then set up a delivery with in-service training for operators, mechanics, and supervisors. Invoicing: The dealer/Falcon will invoice the Sourcewell member. Reporting: Falcon will report each Sourcewell sale quarterly and pay the admin fee. We have an in-house contract specialist available to assist our dealers or end-users with anything contract related.	*
30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	Although Falcon has an internal service team, service is primarily handled by our dealer network. This includes a dealer network that covers all 50 states including Canada with a team of over 402 field service technicians throughout 92 locations. Falcon's fully staffed product support team assists authorized dealers and customers. Direct service calls to our parts and customer support departments are answered or returned the same day, without exception. Our Falcon experienced and knowledgeable product support team is available weekdays from 7am to 7pm. The Falcon hotline is available after hours or on weekends for emergency calls. The same is true for our dealer partners. The Falcon product support team works in harmony with the sales and product support staffs of our dealer network. We provide any troubleshooting and product expertise to our dealers to support their day-to-day commitment to the customer.	*
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities.	Falcon and our dealer network are highly committed to partnering with Sourcewell and providing top-notch pavement rehabilitation equipment and support to Sourcewell members. Our proven track record with governmental agencies and familiarity with Sourcewell contracts certainly position us well for this collaboration.	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	Falcon and our dealer network are highly committed to partnering with Sourcewell and providing top-notch pavement rehabilitation equipment and support to Sourcewell/Canoe members. Our proven track record with governmental agencies and familiarity with Sourcewell contracts certainly position us well for this collaboration within Canada.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	We serve all geographic areas throughout the United States and Canada without exception.	*
34	Identify any account type of Participating Entity which will not have full access to your Solutions if awarded an agreement, and the reasoning for this.	All account types for all Sourcewell participating entities will have full access to any and all Falcon solutions.	*
35	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	No restrictions would apply to participating Sourcewell entities in Hawaii, Alaska, or US Territories.	*
36	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Yes, we will extend the terms of an award to non-profit entities.	*

Table 4: Marketing Plan (100 Points)

Line Item	Question	Response *
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37	Describe your marketing strategy for promoting this opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	We will market this contract in a variety of ways, across multiple channels. The goal will be to educate our market on the benefits of the Sourcewell contract and how to become a member. We will also provide information on what products are available from Falcon under the contract. Falcon will accomplish this through a comprehensive marketing strategy, including a timeline (Marketing Plan/Samples Attachment), outlined below: - Announcement to the Falcon dealer network, including dealer principals and all sales teams. - Direct email announcement to all of Falcon's governmental contacts (Marketing Plan/Samples attachment). Corresponding social media announcement on LinkedIn and Facebook. - Section on our website homepage announcing Falcon's contract award with a link to our Sourcewell page. - Creation of a dedicated Sourcewell page on the website that includes all relevant information and links to our contract (Marketing Plan/Samples attachment). All Sourcewell email campaigns and social posts will link to this page. - Google and Bing Ad campaigns expanded to include Sourcewell. - Creation of new Sourcewell literature (Marketing Plan/Samples attachment). - Sourcewell banner will be included on our email campaigns that go out to individual states each week. - Sourcewell will be brand-identified on digital, print ads, and literature if we receive an award. - Paid Linked-In campaigns launched every month (Marketing Plan/Samples attachment). Purchasing through Sourcewell will be a major topic, as we can target governmental job titles. - Attendance at National and Local Trade shows, where we promote the Sourcewell contract. PWX, APWA Snow & Ice, Pave-X, World of Asphalt, Conexpo, DPW Summit, AORS. Falcon and our dealers participate in several local APWA, County Road Association, and Dealer Open Houses across the country annually. Sourcewell will be promoted at each of these trade shows. Sourcewell personnel (Kelly McCallister, Jed Klien, and others) who attend national and local trade shows can attest to our active participation and presence at these events.
38	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	Falcon utilizes technology and data to guide us in evaluating and improving our marketing efforts. Below is a summary of how Falcon uses technology and data metrics: - Falcon monitors open rate, Click Through Rate (specifically unique CTR), and bounce rate on all of our email campaigns. This allows us to quickly make adjustments to improve our messaging. Additionally, we A/B test subject lines and content to determine what best fits our audience in different geographical locations. - On our paid social campaigns, we monitor different metrics based on the type of campaign. For a video campaign, we are focusing on awareness and interest so we are monitoring overall video views and average length of view. For article/document campaigns or image campaigns we are focusing on CTR and website impressions generated from the campaign. - Falcon has completed an SEO (Search Engine Optimization) overhaul over the last 5 years and continues to monitor our ratings regularly with our Marketing agency partner, Webstrategies. With the help of Webstrategies, Falcon completes 2 yearly website audits, which allow us to create a targeted content plan that results from continuous SEO improvement. - On the Falcon website, Falcon monitors scroll depth to determine how far down a specific webpage our customers view. This allows us to properly place forms and other CTA's (Call to Action) in the most optimal locations. If awarded the Sourcewell contract, Falcon would utilize this same information to ensure Sourcewell logos and information were placed properly. - Falcon utilizes a Customer Relationship Management system called Monday CRM to track our sales pipeline. This allows us to manage all marketing leads and calculate lead generation from each direct marketing channel as well as calculate accurate ROI. - Falcon has an IP targeting software installed on our website that allows us to track what entities visit our websites and their behaviors on the website. This allows us to provide leads to our sales representatives and allows us to gain further insight into customers who arrive on the site directly from an ad.

39	In your view, what is Sourcewell's role in promoting agreements arising out of this RFP? How will you integrate a Sourcewell-awarded agreement into your sales process?	In our view, the primary role of Sourcewell in promoting an agreement arising from this RFP is to give a purchasing vehicle to Government entities that will provide access to national buying power by utilizing cooperative purchasing. Making Sourcewell contracts available to local communities saves time and money by streamlining the procurement process. Government entities can keep taxpayer money in their community by utilizing Sourcewell contracts to buy equipment and services from local dealers/contract holders. Another key role of Sourcewell is providing a path to procurement that satisfies the bid requirement. We see the role of Sourcewell is to provide the mechanism and the legal aspects of cooperative purchasing through a broad variety of contracts, and Falcon's responsibility is to promote our specific contract to all eligible entities. We expect Sourcewell to continue to expand their presence by attending National Governmental shows and continue to provide its Suppliers with a marketing platform. Our first and most important task will be the continuation of education to our direct Falcon sales staff and our dealer network on the benefits and ease-of-use with Sourcewell. This will be accomplished through comprehensive sales training: - Falcon provides periodic sales training to all of our dealer sales staff. Significant focus would be given to Sourcewell during this training. - All Falcon sales representatives are trained to ask each customer about their purchase process. These questions include: How do you plan to purchase? Are you familiar with contract purchasing? Are you familiar with Sourcewell? - We recommend that our dealers research whether or not a customer is a Sourcewell member before providing a quote. We ask that if they are a Sourcewell member, to include their member number on the quote. We will provide our sales staff with tools to help educate customers and promote the Sourcewell contract that include but are not limited to: - Utilization of a Sourcewell specific video produced by Falcon - Sourcewell specific literature to explain the benefits of utilizing the contract - Sourcewell documents available on the Sourcewell website - Trade show material that includes machine magnets, flags, literature, and banners.	*
40	Are your Solutions available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	We do not currently utilize an e-procurement ordering system. Falcon offers highly customizable machines in multiple sizes and configurations. As a result, it is much more conducive for customers to work directly with a licensed Falcon representative or dealer for both machine and parts sales.	*

Table 5A: Value-Added Attributes (100 Points, applies to Table 5A and 5B)

Line Item	Question	Response *	
41	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	With the delivery of every Falcon hot box, training is standard and included free of charge. Training sessions are set up to include operators, mechanics, and supervisors. An in-depth classroom setting training takes place to review the manual and safety components. After classroom training, a walkaround is performed. The walk around session is hands on with both operators and mechanics to go over all aspects of the unit. This training usually takes place within 10 days of delivery - or when the end users time permits. This initial training can last up to 4 hours. Depending on the territory, the training is either provided by our dealer, or Falcon directly. In addition to the initial training at POS, Falcon and its dealers also offer "refresher" courses at no charge. This may be offered if the end user has a new crew, new mechanics, or if we have noticed some service issues that may be user-related. Lastly, Falcon and its dealers have an in-depth video library (Additional Document_Page 5) to help with operation and troubleshooting for both operators and mechanics. When a Falcon customer hires new operators or mechanics, online training modules are available for machine orientation and familiarization. To assist with machine maintenance, every Falcon manual lists helpful tips for suggested inspections, service, and preparation to be performed throughout the life of the Falcon unit.	*
42	Describe in detail your warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response.	Falcon offers participating Sourcewell entities the strongest warranties of any of our competitors. Our standard warranty, at no additional charge to the customer, consists of the following: - Two (2) year complete machine warranty covering parts and labor. - Lifetime frame warranty. - 5-year maintenance-free combustion chamber guarantee. Additionally, extended warranties are available for purchase. Falcon warranty coverage is straightforward as seen by the attached warranty documents. All warranty registration and claims procedures are administered by the selling/servicing authorized Falcon dealer, making the process seamless and easy for the participating Sourcewell entity. Warranty document attached (Additional Document_Page 2)	*

43	Describe any technological advances that your proposed Solutions offer.	One of the principles that Falcon was founded on was a commitment to continuous innovation. We take pride in being the leaders in our industry from a technological advancement standpoint, including the following: A one-piece formed ceramic combustion chamber (U.S. Patent #8,465,225) -Provides a 92% fuel efficiency rating that has been certified by an independent third party. (See Additional document_Page 3) No one in the industry has come close to matching this fuel efficiency rating. -Falcon products burn less than 3 gallons of fuel per 8-hour shift. -This combustion chamber is virtually maintenance free compared to competitive products that require expensive annual maintenance that causes downtime and added expense to the end-user. VIP Voltage Indicator Protection System. -This system (U.S. Patent # 9,534,782 B2) was developed to protect the machine's burner system. -With a glance the system will tell the operator if they have enough of a charge in the battery to operate the machine. -If the battery does not have enough charge the system will protect itself from non-starts that cause maintenance problems. -Since the VIP was introduced in late 2014, service calls have been reduced drastically, and parts sales for burner parts have dropped dramatically. Falcon machines produce even hopper temperatures in its unique air-jacketed design. -Eliminates material from scorching due to hot spots. -Eliminates material hardening from cold spots. Falcon is the only manufacturer of hot boxes that can run the burner while in tow. -Due to our unique design the burner can run during transport and eliminate the risk of material cooling on the way to the job. All Falcon machines are designed with operator safety in mind. Falcon locates most frequently used operations of the machines on the curbside of the unit to keep the operators out of traffic and harm's way. In 2023 Falcon introduced the Digital Touchscreen ""Smart Controller"". -Building this smart controller gives the end user great technical advances, including burner diagnostics. -toggle between English, Spanish, and French -adjusting material temperature in both Celsius and Fahrenheit - Inspection reminders. - easy in the field updates when there is a program change.	*
44	Describe any "green" initiatives that relate to your company or to your Solutions, and include a list of the certifying agency for each.	Falcon has made significant strides in sustainability within our factory and sales facilities. Since the onset of Covid, we have implemented a remote work program for our administrative team, as well as a 4-day, 10-hour workweek for manufacturing during the summer months. Falcon has established both paper and plastics recycling programs, along with timed and sensor-activated lights to reduce energy consumption. We prioritize recycling by processing all waste materials, recycling solvents, and using non-hazardous paints. Additionally, we have partnered with Beckett burners in a remanufacturing program that allows us to recycle damaged burners effectively. Beyond our manufacturing facility, we are committed to educating our dealer partners and end users about reclaiming and recycling asphalt. Environmental sustainability is about preserving the natural environment. Falcon contributes to the development of environmentally sustainable communities by building asphalt road maintenance equipment that allows pavement repairs to be made with recycled asphalt. Using recycled asphalt reduces landfill use and disposal costs, conserves aggregate and petroleum resources, and eliminates the material and labor waste resulting from temporary winter repairs.	*
45	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the Solutions included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	Falcon has certification from Wayne Combustion stating our fuel combustion efficiency is 92%. Documentation attached (Additional document_Page 3). 80% of our machines are recyclable at the end of their lives. Our paint process uses non-hazardous paint and solvents.	*
46	Describe how your equipment reduces the carbon footprint compared to traditional asphalt repair equipment.	Falcon utilizes a patented combustion chamber - this seamless, ceramic-insulated combustion chamber is designed to make our machines 92% fuel efficient. The Falcon hot box uses 3 gallons or less of fuel per 8 hour shift, when compared to our competitors, that is up to a 10 gallon of fuel savings per 8 hour shift. This goes hand in hand with our thermostatically controlled design. By utilizing this system, the burner is only on when the thermocouple calls for heat; once that desired temp is reached, the burner turns off. This eliminates burning material and reduces consumption of fuel. Lastly, 80% of our machines are built with recycled material.	*
47	Describe if your solutions use low-VOC (volatile organic compound) or biodegradable materials to reduce environmental impact.	Falcon solutions utilizing low-VOC and biodegradable materials to reduce environmental impact: - For customers purchasing diesel-powered machines, we recommend utilization of B5 or B20 diesel biofuel which is much cleaner than standard diesel. - We also offer propane-powered machines as an alternative to diesel. - For customers who reclaim or recycle material in a Falcon hot box, we recommend using recycled vegetable oil as an asphalt rejuvenator.	*

48	Describe any ergonomic features your solutions offer to minimize fatigue and strain on operators.	Safety and reduced stress and strain on operators and mechanics are hallmarks of Falcon products. Our hot boxes are designed and manufactured with the comfort and safety of the operator in mind. For example, we consulted with design engineers from the automotive industry to determine the optimum height for our shovel apron and designed it to be the proper ergonomic fit for a person with a shovel, reducing back and shoulder fatigue. We also have easy-opening loading and unloading doors requiring only 15 pounds of force and designed to enhance safety and reduce fatigue on the operator. Additionally, our operator platform is the largest and safest in the industry, keeping workers out of harm's way. From a servicing standpoint, our burner system is easily accessible from ground level. All grease points can also be maintained from the ground level. Fenders, burners, tack spray systems, hoists, and all other main components of our machines bolt-on for ease of access and quick routine maintenance. We have located as many of the essential daily work components on the curbside of our machine. This attention to detail provides a safe work environment by keeping operators farther away from traffic and reducing operator fatigue by having all the working components of the machine on one side.	*
49	Describe fire prevention and handling protocols or personal protective equipment needed while using your equipment to enhance operator safety.	Falcon is committed to educating our dealer partners and end users on safety measures. During in-service training for end users, whether conducted by Falcon or our dealers, we strongly emphasize the importance of NOT using diesel fuel to clean out the asphalt hopper. This along with other warning/safety messages are also clearly displayed on stickers placed on the exterior of our equipment. To further protect our operators, we have strategically located the unloading door handle on the curbside of the unit, keeping operators clear of material that can reach temperatures of up to 350 degrees when exiting the rear unloading door. Falcon provides various lighting packages to enhance visibility while on the road, as well as fire extinguishers mounted on trailers for easy access. Additionally, we use reflective tape around the perimeter of the hot box to ensure end users remain safe and visible, and we place warning labels around the hot box to communicate potential hazards. All these precautions are designed to enhance the safety of our end users. Falcon strongly recommends that all operators use personal protective equipment (PPE) as advised by safety standards, which includes gloves, boots, hard hats, and more.	*
50	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	100% of our focus at Falcon is on manufacturing and supporting pavement rehabilitation products. Every aspect of our business - sales, marketing, engineering, manufacturing, parts, service, transportation, accounting, and administration is focused on being the best supplier of pavement rehabilitation products in the industry. Our focus gives us the unique ability in our space to be subject matter experts. We share our expertise with the Sourcewell participating entities to provide efficient and cost-saving solutions tailored to fit their operation. We are the only producer of asphalt hot boxes and tack spray machines to offer a full range of sizes from 2 ton to 10 ton in all types of configurations including trailers, slip-ins, hook-lifts, dedicated trucks, skid-mounts, and chassis-mounted equipment. We build standard products that fit most applications, but also build fully customized units for those who require them - no one builds more unique machines to specifically match customer needs than Falcon. We are focused on making it easy for our customers and dealer partners to do business with Falcon. Experience and being observant of the marketplace tells us that governmental agencies want to do business with Sourcewell to purchase our products. By adding the Falcon Patch Truck to our product lineup, we have enhanced our value-added opportunities Sourcewell members. The unique breadth of products Falcon manufactures and distributes through its expansive dealer network provides a unique and first-class experience to the Sourcewell members.	*

Table 5B: Value-Added Attributes

Line Item	Question	Certification	Offered	Comment	
51	Select any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation and a listing of dealerships, HUB partners or resellers if available. Select all that apply.		☒ Yes ☐ No	Documentation attached under WMBE/MBE/SBE or Related Certificates	*
52		Minority Business Enterprise (MBE)	☒ Yes ☐ No	Texas Tooling	*
53		Women Business Enterprise (WBE)	☒ Yes ☐ No	Haaker Equipment Co.	*
54		Disabled-Owned Business Enterprise (DOBE)	☐ Yes ☒ No	n/a	*
55		Veteran-Owned Business Enterprise (VBE)	☐ Yes ☒ No	n/a	*
56		Service-Disabled Veteran-Owned Business (SDVOB)	☐ Yes ☒ No	n/a	*
57		Small Business Enterprise (SBE)	☒ Yes ☐ No	Stinson Equipment	*
58		Small Disadvantaged Business (SDB)	☐ Yes ☒ No	n/a	*
59		Women-Owned Small Business (WOSB)	☒ Yes ☐ No	Richmond Machinery	*

Table 6A: Pricing (400 Points, applies to Table 6A and 6B)

Provide detailed pricing information in the questions that follow below.

Line Item	Question	Response *	
60	Describe your payment terms and accepted payment methods.	Payment terms are NET 30 days. We accept checks, cash, wire, and P-card	*
61	Describe any leasing or financing options available for use by educational or governmental entities.	In the past Falcon has worked with Chris Canavati and his team at NCL Government Capital to offer leasing and finance options to all Sourcwell participating entities. We look forward to expanding these offerings through NCL if we are awarded a contract and will educate our Regional Managers and dealers on the available leasing and finance options. In addition our dealer network also have access to local leasing and financing options.	*
62	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	Falcon and our Dealer network quotes include the Sourcwell contract number on the quote. When an order is secured, the Sourcwell member number is included. Our dealer/distributor partners also include Sourcwell contract numbers and member numbers on their documentation. Sample of quote included (Standard Transaction Document Sample).	*
63	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcwell participating entities for using this process?	Falcon does accept the P-card, there is a 3% fee to the end user.	*

64	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	Falcon is offering all Sourcewell members in both the United States and Canada a fixed discount off the list price. 10% discount off list price Additional volume discount of 3% available for 5 or more units. Pricing is attached and includes: List Price Sourcewell member discounted price Additional volume discount Available options and accessories	*
65	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	The pricing submitted offers a discount of 10% off list price for Falcon product and options. We do not offer a greater discount to any other entity.	*
66	Describe any quantity or volume discounts or rebate programs that you offer.	Falcon is proposing an additional discount of 3% on all transactions of 5 units or more. We do not have a rebate program, but our volume discounts ensure substantial savings.	*
67	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "non-contracted items". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	Our dealer network carry multiple lines related to our product. If a Sourcewell member chooses to include these products they will be handled as open market, will not exceed MSRP and identify delivery, or freight charges clearly.	*
68	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	All costs associated with our equipment are included in the pricing sheet submitted for this RFQ. Falcon does not charge additional fees for pre-delivery, installation, training, etc.	*
69	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	We provide freight at a \$3.50/mile FOB Freeland, MI (\$5.00/mile FOB Freeland, MI on Patch Trucks). This is an additional cost to the Sourcewell member and is quoted upfront. Falcon freight pricing is simply a pass through cost based on the national average. In the situation of a multiple-unit order, we will shop for better pricing and pass that on to the end user. In addition, our dealer/distributors may handle the cartage, however, it never exceeds the \$3.50/ mile cost.	*
70	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Falcon has dealers in Alaska, Hawaii, and Canada. In these cases, Falcon delivers to a port, and our distributor arranges transportation from there. Freight costs are quoted at the same time the equipment is quoted. Regardless of the destination, the end user always has the option to set up their own delivery at which point Falcon, or our dealer would not invoice for freight charges.	*
71	Describe any unique distribution and/or delivery methods or options offered in your proposal.	Our distribution network stocks Falcon products in their local territories. It is not unusual for an order to be fulfilled with immediate availability from dealer inventory.	*
72	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed agreement with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing.	Falcon has a very systematic process for verifying compliance when it comes to Sourcewell purchases. Sales administration provides and reviews each quote request against contract pricing. We confirm Sourcewell contract number is on each quote. Falcon Regional managers confirm the accuracy of the quote before passing it to the dealer or Sourcewell member. Dealers must do a mandatory submission to Falcon of all Sourcewell sales (even out of their stock). Final audits are performed prior to invoicing. We perform a monthly audit of all Sourcewell sales. We perform quarterly compiling and reporting of Sourcewell sales to Sourcewell. We perform a customer satisfaction survey that is shared with appropriate Falcon personnel.	*

73	If you are awarded an agreement, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the agreement.	Falcon tracks a number of metrics daily in a real-time, live report called "Monday". We have a dashboard on Monday that provides metrics for several KPI's including PO's received, machines shipped and invoiced, sold by, sold thru contract, contract name (ie, MN State Contract, MI-Deal State Contract, Sourcewell). At any moment, we have access to MTD and YTD results of the contract. It is closely monitored regularly by senior management and shared with our Regional Management team. We set monthly and annual sales goals that are tracked diligently each month. We hold a monthly senior management review of our financial performance, comparing actual to budget. Contract sales, among other critical KPI's, are reviewed during this monthly meeting.	*
74	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The proposed Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	Falcon will pay Sourcewell 1% of the end users' Sourcewell pricing (not including freight).	*

Table 6B: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments	
75	The pricing offered is as good as or better than pricing typically offered through existing cooperative contracts, state contracts, or agencies.	Pricing offered is as good as or better than pricing typically offered through existing cooperative contracts.	*

Table 7A: Depth and Breadth of Offered Solutions (200 Points, applies to Table 7A and 7B)

Line Item	Question	Response *	
76	Provide a detailed description of all the Solutions offered, including used Solutions if applicable, offered in the proposal.	For over 20 years, Falcon has established itself as the industry leader in manufacturing and distributing asphalt hot boxes. Asphalt patching is essential in maintaining roadways, parking lots, and other paved surfaces. We believe that when repairing roads, the right equipment matters, and our customers agree. That is why our machines are used by thousands of local and state agencies as well as many contractors across the United States and Canada. Falcon manufactures machines from 2 tons of asphalt capacity to the industry's only 10-ton asphalt hot box. We offer many configurations of machines, including trailer mounts, slip-ins, truck mounts, and our new dedicated asphalt patch truck. All these variations ensure that Sourcewell members get the right machine to fit their operation. Attachment provided (Additional document Page 4). Falcon hot boxes and recyclers give unparalleled versatility. Users can transport cold mix, keeping it warm during the winter months and making it easier to work with. It can transport hot mix and keep it hot all day, and can hold hot mix overnight, keeping it warm for up to 72 hours. Users can also reclaim unused hot mix, eliminating the waste of good material, and recycle asphalt chunks and millings. This makes Falcon the most versatile machine available for pavement preservation. In addition to new equipment, Falcon and our dealers/distributors offer used Falcon equipment, which undergoes inspection and a renew process certified to meet all performance standards.	*
77	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	Asphalt Maintainer: Heats cold mix, keeps hot mix warm, keeps material warm overnight Asphalt Reclaimer/Recycler: Recycles asphalt chunks, rap, and millings, Reclaims virgin uncompressed asphalt cookies	*

Table 7B: Depth and Breadth of Offered Solutions

Indicate below if the listed category or type of solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments	
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78	Asphalt recyclers and reclaimers, hot boxes	☒ Yes ☐ No	Trailers: 2 Ton, single burner, non-dump, diesel or propane, air or oil jacket 2 Ton, single burner, dump, diesel or propane, air or oil jacket 3 Ton, single burner, non-dump, diesel or propane, air or oil jacket 3 Ton, single burner, dump, diesel or propane, air or oil jacket 3 Ton, dual burner, non-dump, diesel or propane, air or oil jacket 3 Ton, dual burner, dump, diesel or propane, air or oil jacket 4 Ton, single burner, non-dump, diesel or propane, air or oil jacket 4 Ton, single burner, dump, diesel or propane, air or oil jacket 4 Ton, dual burner, non-dump, diesel or propane, air or oil jacket 4 Ton, dual burner, dump, diesel or propane, air or oil jacket 6 Ton, dual burner, dump, diesel or propane, air or oil jacket Slip-in's: 2 Ton, single burner, diesel or propane 2 Ton Low Profile, single burner, diesel 3 Ton, single burner, diesel or propane 3 Ton, dual burner, diesel or propane 4 Ton, single burner, diesel or propane 4 Ton, dual burner, diesel or propane 5 Ton, single burner, diesel or propane 5 Ton, dual burner, diesel or propane 6 Ton, dual burner, diesel or propane 8 Ton, dual burner, diesel or propane 10 Ton, dual burner, diesel or propane Hook-Lifts: 2 Ton, single burner, diesel or propane 2 Ton Low Profile, single burner, diesel 3 Ton, single burner, diesel or propane 3 Ton, dual burner, diesel or propane 4 Ton, single burner, diesel or propane 4 Ton, dual burner, diesel or propane 5 Ton, single burner, diesel or propane 5 Ton, dual burner, diesel or propane 6 Ton, dual burner, diesel or propane 8 Ton, dual burner, diesel or propane 10 Ton, dual burner, diesel or propane Dedicated Patch Trucks: 2 Ton, low-profile, dedicated patch truck 2 Ton, dedicated patch truck 3 Ton, dedicated patch truck 4 Ton, dedicated patch truck 6 Ton, dedicated patch truck 8 Ton, dedicated patch truck 10 Ton, dedicated patch truck
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79	Patchers, seal coaters, joint and crack sealers, crack routers, mastic and adhesive melters	☒ Yes ☐ No	Trailers: 2 Ton, single burner, non-dump, diesel or propane, air or oil jacket 2 Ton, single burner, dump, diesel or propane, air or oil jacket 3 Ton, single burner, non-dump, diesel or propane, air or oil jacket 3 Ton, single burner, dump, diesel or propane, air or oil jacket 3 Ton, dual burner, non-dump, diesel or propane, air or oil jacket 3 Ton, dual burner, dump, diesel or propane, air or oil jacket 4 Ton, single burner, non-dump, diesel or propane, air or oil jacket 4 Ton, single burner, dump, diesel or propane, air or oil jacket 4 Ton, dual burner, non-dump, diesel or propane, air or oil jacket 4 Ton, dual burner, dump, diesel or propane, air or oil jacket 6 Ton, dual burner, dump, diesel or propane, air or oil jacket Slip-in's: 2 Ton, single burner, diesel or propane 2 Ton Low Profile, single burner, diesel 3 Ton, single burner, diesel or propane 3 Ton, dual burner, diesel or propane 4 Ton, single burner, diesel or propane 4 Ton, dual burner, diesel or propane 5 Ton, single burner, diesel or propane 5 Ton, dual burner, diesel or propane 6 Ton, dual burner, diesel or propane 8 Ton, dual burner, diesel or propane 10 Ton, dual burner, diesel or propane Hook-Lifts: 2 Ton, single burner, diesel or propane 2 Ton Low Profile, single burner, diesel 3 Ton, single burner, diesel or propane 3 Ton, dual burner, diesel or propane 4 Ton, single burner, diesel or propane 4 Ton, dual burner, diesel or propane 5 Ton, single burner, diesel or propane 5 Ton, dual burner, diesel or propane 6 Ton, dual burner, diesel or propane 8 Ton, dual burner, diesel or propane 10 Ton, dual burner, diesel or propane Dedicated Patch Trucks: 2 Ton, low-profile, dedicated patch truck 2 Ton, dedicated patch truck 3 Ton, dedicated patch truck 4 Ton, dedicated patch truck 6 Ton, dedicated patch truck 8 Ton, dedicated patch truck 10 Ton, dedicated patch truck	*
80	Chip spreaders, asphalt brooms, and pavement grinding or grooving equipment	☐ Yes ☒ No	n/a	*
81	Pavement marking application and removal equipment	☐ Yes ☒ No	n/a	*

Table 8: Exceptions to Terms, Conditions, or Specifications Form

Line Item 82. NOTICE: To identify any exception, or to request any modification, to Sourcewell standard Master Agreement terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) via redline in the Master Agreement Template provided in the “Bid Documents” section. Proposer must upload the redline in the “Requested Exceptions” upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Master Agreement.

Do you have exceptions or modifications to propose?	Acknowledgement *
	☐ Yes ☒ No

Documents

Ensure your submission document(s) conforms to the following:

- 1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
- 2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
- 3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
- 4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as “Marketing Plan.”
 - [Pricing](#) - 2025 SOURCEWELL MEMBER PRICING.pdf - Wednesday April 30, 2025 09:01:01
 - [Financial Strength and Stability](#) - BANK REF WITH FINANCIAL OUTLOOK.pdf - Tuesday April 29, 2025 13:21:55
 - [Marketing Plan/Samples](#) - Falcon Sourcewell marketing samples with timeline.pdf - Monday May 05, 2025 07:01:31
 - [WMBE/MBE/SBE or Related Certificates](#) - VALUE ADD DOCUMENTATION.pdf - Tuesday April 29, 2025 13:34:59
 - [Standard Transaction Document Samples](#) - SOURCEWELL SAMPLE QUOTE.pdf - Wednesday April 30, 2025 09:07:20
 - Requested Exceptions (optional)
 - [Upload Additional Document](#) - Falcon additional documentation Pages 1-6.pdf - Monday May 05, 2025 09:01:32

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.
3. The Proposer certifies that:
 - (1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-
 - (i) Those prices;
 - (ii) The intention to submit an offer; or
 - (iii) The methods or factors used to calculate the prices offered.
 - (2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and
 - (3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.
5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.
6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.
7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
8. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☒ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Trish Bell, Sales Coordinator, Falcon Road Maintenance Equipment, LLC

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

☐ Yes ☒ No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "**I have reviewed this addendum**" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_2_Roadway_Maintenance_Equipment_RFP050625 Wed April 23 2025 04:17 PM	☒	2
Addendum_1_Roadway_Maintenance_Equipment_RFP 050625 Tue April 8 2025 02:54 PM	☒	1



**COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #050625
Entitled**

Roadway Maintenance Equipment

The following advertisement was placed March 18, 2025, in and on the Sourcewell website: www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter www.nyscr.ny.gov, March 19, 2025, in South Carolina's *The State*, the *Deseret News*, *The Salt Lake Tribune* and Oregon's *Daily Journal of Commerce*, and March 18, 2025 and March 25, 2025 in *The Oklahoman* and in *USA Today*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Roadway Maintenance Equipment to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than May 6, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

ace cutting equipment and supply, inc	Lubecore International
AICO	M-B Compaines, Inc.
Allred Equipment Inc	Manitex Inc
Arns Equipment	Marathon Equipment
Asphalt Zipper Inc.	mark mclarty ford
Atlas Toyota Material Handling, LLC.	Mark Rite Lines Equipment Company, Inc.
BARR Plastics Inc.	MAZIO ATTACHMENTS LLC
Bergkamp Inc.	Merit Manufacturing Inc.
BestDrive, LLC	Merlo America, LLC
Broce Manufacturing Company, Inc.	Midland Machinery
BUCEPHALUS BUYER, LLC	Modern Machinery Co., Inc.
Buyers Products Company, Inc.	Muni-Quip Inc.

Chemical Containers, Inc.	NC Equipment
Cimline, Inc.	Nescon LLC
Clarvan Inc.	Niagara Machine Inc
Construction Industry Center	NPK Construction Equipment, Inc.
Core Equipment Inc.	PacWest Machinery LLC
Crafco Inc.	PB Loader Corporation
Dave Syverson Truck Centers	Phil Long Ford of Motor City
Diamond Steel Co.	PWXPress
DJC Oregon Project Center	RCM Manufacturing Inc
Donohoo Chevrolet, LLC	Regina Construction Association
Dragonfly Inc.	Ripping It Outdoors LLC
Earthborne inc	Road Groom Mfg., LLC
Eastern Lift Truck Co., Inc	RoadSafe Traffic Systems, INC
Engineering & industrial services Llc	Roadway Traffic Products
Equipt Truck & Machinery, Inc.	Sawtooth Industrial
Erixon Equipment	SBD (U.S.) INC - DBA SWS VIDMAR LISTA
Etnyre International	Shouldermaster US LLC
FAE USA, inc	Signature Equipment Corporation
Falcon Equipment Holdings, LLC	Skip-Line, LLC
Finning Canada	Spaulding Mfg Inc
Gamma Scientific Inc.	State of North Dakota
Good Earth Tools Inc	Stepp Manufacturing Company Inc
Gray's Inc.	The PlanIT Room
Green Machines Inc	Thermo-Lay Manufacturing, LLC
Heat Design Equipment Inc	ThorWorks Industries
Henderson Contracting Company Inc.	Top Cut LLC
Highway Maintenance Solutions LLC	Top5 Equipment LLC
htc enterprises	Topcon Positioning Systems
Infinity Equipment Rentals Inc.	Traffic Safety Supplies, LLC
Jackcorp, Inc	TraFFix Devices, Inc.
JHouston Holdings LLC	Trimax Mowing Systems Inc
JONAHS ENTERPRISES INC.	Tyalta Industries Inc.
Jones & Turner, LLC	United Rotary Brush Corporation
Keizer Morris International Inc	Vogel Traffic Services, Inc.
Kellar Equipment	VRCA
Keystone Engineering & Mfg., LLC	Warren Power Attachments
Kibble Equipment	Weiler Inc.
KIOTI Tractor Corporation	Winco Generators
Land Pride, A Division of Great Plains Mfg. Inc.	Wirtgen America, Inc.
LeeBoy	Zooks Welding LLC
LiuGong Construction Machinery North America, LLC	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on May 6, 2025. Proposals were received from the following:

ABM Holdings 1 LLC DBA Midland Machinery
 ASH North America Inc DBA M-B Companies, Inc.
 Asphalt Zipper Inc.
 Broce Manufacturing Company, Inc.
 BUCEPHALUS BUYER, LLC
 Buyers Products Company, Inc.
 Cimline, Inc.
 Core Equipment Inc.
 Crafcro Inc.
 Etnyre International
 FAE USA, inc
 Falcon Equipment Holdings, LLC
 Good Earth Tools Inc
 Green Machines Inc
 Heat Design Equipment Inc
 htc enterprises
 Keizer Morris International Inc DBA KM International Inc.
 Land Pride, A Division of Great Plains Mfg. Inc.
 LeeBoy
 Marathon Equipment
 Mark Rite Lines Equipment Company, Inc.
 Nescon LLC
 PB Loader Corporation
 Spaulding Mfg Inc
 Stepp Manufacturing Company Inc
 Thermo-Lay Manufacturing, LLC
 ThorWorks Industries/Sealmaster, Inc.
 Top5 Equipment LLC DBA Region Equipment
 United Rotary Brush Corporation
 Vogel Traffic Services, Inc. DBA EZ Liner-Arrow
 Warren Power Attachments DBA Total Patcher

Proposals were reviewed by the Proposal Evaluation Committee:

Brandon Town, NIGP-CPP, CPSM, Senior Procurement Analyst
 Joshua Young, CPPB, NIGP-CPP, Procurement Analyst II
 Julie Riebe, NIGP-CPP, Procurement Analyst II
 Nicole Lueth, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

Serving the pavement maintenance industry since 1970, Cimline, Inc. has a dealer network of 110 locations spread across the United States and Canada. Responsible for the original aggregate venturi design used on the DuraPatcher Spray Injection patcher and patented technology in on-demand mastic mixing, Cimline, Inc. has a history of introducing new ideas and approaches within the industry. Furthermore, Cimline, Inc. will be able to

provide participating entities with innovative products and services at a 12% discount from MSRP, with an additional 3% discount on purchases of 3 to 4 units and 5% on orders of 5 or more units.

Crafco is a manufacturer offering pavement preservation products and materials. They serve participating entities across fifty states with sixteen independent distributors and eighteen Crafco-owned service centers. Additionally, Crafco owns supply centers strategically located to ensure they can provide service and support for all product offerings to the United States and Canada for the products within their proposal. Furthermore, Crafco has a 2-year warranty with unlimited hours on their machine excluding the engine. They are offering a 5-20% discount off list price to participating entities.

Ethyre International provides numerous chip spreaders, crack sealers, and pavement maintenance units. Ethyre International is ready to serve Sourcewell participating entities throughout the United States and Canada utilizing their expansive dealer network representing over 277 locations. Standard start-up training comes with all products and regional ongoing training sessions are offered throughout the year. They are offering a competitive discount from their listed published price.

Falcon Equipment Holdings, LLC offers asphalt hot boxes and tack distributors, along with after-sales support to their dealers and participating entities. Their products are sold and serviced by their 30 authorized dealers in 92 locations covering all 50 states and Canada. The product support team is available on weekdays from 7am to 7pm with an available after-hours hotline for evening, weekend, and emergency calls. Falcon is offering both United States and Canadian participating entities their best fixed discount off list price and an additional volume discount for 5 or more units.

Established in 1984, Keizer Morris International Inc. manufactures pavement maintenance equipment, supplies, and materials. They stand ready to serve Sourcewell participating entities in the United States and Canada. For all trailer-mounted units, they offer a 2-year warranty against defective parts and workmanship with a lifetime warranty on the trailer frame itself. Keizer Morris offers flexible payment options to government entities consisting of rental options as well as lease to own options on all equipment lines. Additionally, Keizer Morris is offering a 10% discount off their standard MSRP pricing and an additional 5% discount on orders of 6 or more units.

LeeBoy manufactures asphalt paving equipment. Comprised of sixty independent professional asphalt dealers with approximately 205 locations located throughout North America, LeeBoy strives to serve Sourcewell participating entities no matter their location. LeeBoy's products provide users with access to remote monitoring, providing feedback to the owner of the machine's location, operating status, and any service requirements they may need. LeeBoy's pricing discounts for Sourcewell participating entities begin at 10% off manufacturer's list price, with a 5% discount on advertised price of in-stock used equipment, and a 10% discount off the advertised price of rental inventory.

Mark Rite Lines Equipment Company, Inc., offers an expansive selection of roadway maintenance equipment encompassing a wide range of pavement marking categories. Mark Rite Lines Equipment Company has a direct sales and service staff located across the United States and Canada to serve Sourcewell participating entities. They offer new equipment specific start up training with every purchase at no charge. Their pricing reflects various discounts off MSRP based on product category.

M-B Companies, Inc. was founded with a focus on agricultural implements and later expanded into pavement marking and airport equipment. They are bringing pavement marking and road preparation equipment and asphalt and high-speed broom attachments to this offering. The broom attachments are distributed and

serviced across North America via 100 local dealers and their customizable pavement marking machines are sold directly by their factory trained employees. They are offering an attractive discount on both parts and products as well as various additional volume discounts on several products.

PB Loader is a manufacturer of roadway maintenance equipment from asphalt pothole patchers, asphalt hot boxes, seal coat/emulsion sprayers, and marker application bodies. PB Loader’s dealer network consists of thirty dealers with forty-nine branches covering the United States and Canada. PB Loader provides Sourcewell participating entities access to free operator and maintenance training onsite with free follow up training for the life of their units. PB Loader is offering a 10% discount off their entire catalog including chassis, with a 3% quantity discount for orders of 6 or more, excluding chassis.

Stepp Manufacturing Company Inc. is a manufacturer offering asphalt maintenance equipment. Stepp Manufacturing has a network of 23 dealers with 46 locations spread across the United States, Canada, and Mexico with a wide variety of their products available through a range of e-procurement methods. Stepp Manufacturing is one of the few asphalt maintenance equipment manufacturers to offer a can buss PLC control package on most models ensuring their products are both safe and reliable. Stepp Manufacturing is offering a standard 18% discount off MSRP with an additional 2% on 5-9 units and 3% on orders of 10 or more.

ThorWorks Industries Inc. dba SealMaster, Inc., offers a large selection of roadway maintenance equipment covering all categories. They offer comprehensive product, equipment, maintenance, and operator training programs to Sourcewell participating entities. ThorWorks Industries will serve participating entities in both the United States and Canada through their franchise network that includes over 130 locations. Their pricing represents a discount off MSRP for all qualifying products.

Vogel Traffic Services, Inc. dba EZ Liner-Arrow offers a variety of paint stripers and pavement marking equipment, paint, melters, and more. They sell factory direct to all the United States and Canada from three manufacturing facilities located in the center of North America (Iowa and Montana). EZ Liner provides equipment and support in Hawaii, Alaska, and the United States Territories as well. They provide discounts based on product category and accept P-cards for no additional fee.

For these reasons, the following awards of Sourcewell **Master Agreement #050625** are recommended:

Cimline, Inc.	#050625-CME
Crafco Inc.	#050625-CFC
Etnyre International	#050625-ETN
Falcon Equipment Holdings, LLC	#050625-FRM
Keizer Morris International Inc	#050625-KMI
LeeBoy	#050625-VTL
Mark Rite Lines Equipment Company, Inc.	#050625-MAR
M-B Companies, Inc.	#050625-MBC
PB Loader Corporation	#050625-PBL
Stepp Manufacturing Company Inc	#050625-SMC
ThorWorks Industries	#050625-TWK
Vogel Traffic Services, Inc.	#050625-EZL

Sourcewell

Page 6 of 7

DocuSigned by:

Brandon Town

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Brandon Town, NIGP-CPP, CPSM, Senior Procurement Analyst

Signed by:

Joshua Young

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Joshua Young, CPPB, NIGP-CPP, Procurement Analyst II

DocuSigned by:

Julie Riebe

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Julie Riebe, NIGP-CPP, Procurement Analyst II

DocuSigned by:

Nicole Lueth

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Nicole Lueth, Procurement Analyst

STATEMENT OF COMPLIANCE

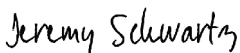
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for **RFP #050625 Roadway Maintenance Equipment**.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **July 15, 2025**.

Signed by:


C0FD2A139D06489...

Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer

**SOURCEWELL
STATE OF MINNESOTA**



Member Kircher moved the adoption of the following Resolution:

RESOLUTION TO APPROVE SOLICITATION AND/OR RE-SOLICITATION OF CATEGORIES

2/18/2025

Resolution No. 2025_08

WHEREAS, Sourcewell desires to issue a solicitation, and is seeking permission from the Board to issue a solicitation, for the categories listed on Appendix A, which is attached and incorporated.

WHEREAS, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program; and

WHEREAS, the Chief Procurement Officer recommends approval of categories detailed above.

NOW THEREFORE BE IT RESOLVED that the Board of Directors hereby approves the solicitation of categories.

The motion for the adoption of the foregoing resolution was duly seconded by Member Kicker and the following voted in favor: (list names here)

Zylka, Nagel, Thiel, Barrows, Kircher, Kicker, Dahlberg

and the following voted against: (list names here or "NONE")

NONE

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:

98EF5D6F88D140B...
Clerk to the Board of Directors

APPENDIX A

SOURCEWELL PROCUREMENT DEPARTMENT

BOARD ITEMS - February 2025

CONSENT AGENDA
ITEMS

Requesting Board permission to Solicit the following categories:

Roadway Work Zone: Safety and Traffic Management Equipment with Related Product:
Used Rental Fleet Vehicles

Requesting Board permission to Re-Solicit the following categories:

Indefinite Delivery Indefinite Quantity Construction - State of Michigan

Roadway Maintenance Equipment

Tires with Related Equipment and Supplies

CONSENT AGENDA
ITEMS

NEW CONTRACTS

Supplier Name	Contract Number	Solicitation Title
Auctions International, Inc.	111424-AUC	"Auction Services with Related Solutions"
JJ Kane Associates, Inc.	111424-JJK	"Auction Services with Related Solutions"
Liquidity Services Operations, LLC dba GovDeals	111424-GDI	"Auction Services with Related Solutions"
PropertyRoom.com, Inc.	111424-PRC	"Auction Services with Related Solutions"
Ariens Company	112624-ACO	"Grounds Maintenance Equipment and Related Attachments"
Deere & Company	112624-DAC	"Grounds Maintenance Equipment and Related Attachments"
Doosan Bobcat North America, Inc.	112624-CEC	"Grounds Maintenance Equipment and Related Attachments"
ECHO Incorporated	112624-ECHO	"Grounds Maintenance Equipment and Related Attachments"
Embankscape Equipment LLC, dba RC Mowers	112624-EMB	"Grounds Maintenance Equipment and Related Attachments"
Generac Power Systems Inc.	112624-GNR	"Grounds Maintenance Equipment and Related Attachments"
Greenworks North America LLC	112624-GNW	"Grounds Maintenance Equipment and Related Attachments"
Husqvarna Professional Products, Inc.	112624-HSQ	"Grounds Maintenance Equipment and Related Attachments"
Hustler Turf Equipment, Inc.	112624-HTE	"Grounds Maintenance Equipment and Related Attachments"
Kubota Tractor Corporation	112624-KBA	"Grounds Maintenance Equipment and Related Attachments"
MTD Products Company dba Cub Cadet	112624-MTD	"Grounds Maintenance Equipment and Related Attachments"
Old Dominion Brush Company/DuCo, LLC	112624-ODB	"Grounds Maintenance Equipment and Related Attachments"
Positec Commercial Inc.	112624-POSC	"Grounds Maintenance Equipment and Related Attachments"
Scag Power Equipment	112624-SCG	"Grounds Maintenance Equipment and Related Attachments"
STIHL Incorporated	112624-STIHL	"Grounds Maintenance Equipment and Related Attachments"
Textron E-Z Go LLC	112624-JCS	"Grounds Maintenance Equipment and Related Attachments"
The Toro Company	112624-TTC	"Grounds Maintenance Equipment and Related Attachments"
Walker Manufacturing Company	112624-WKR	"Grounds Maintenance Equipment and Related Attachments"
Wright Manufacturing, Inc.	112624-WRT	"Grounds Maintenance Equipment and Related Attachments"

CONTRACT EXTENSIONS

Supplier Name	Contract Number	Solicitation Title
Siemens	030421-SIE	"Facility Security Systems, Equipment, and Software with Related Services"
RadioMobile	042021-RDO	"Public Safety Communications Technology and Hardware Solutions"
UPS	090121-UPS	"Express Courier and Ground Delivery Logistics Services"
Agile Fleet	020221-AAC	"Fleet Management Technologies with Related Software Solutions"
CalAmp Wireless Networks	020221-CAW	"Fleet Management Technologies with Related Software Solutions"
GPS Insight, LLC	020221-GPI	"Fleet Management Technologies with Related Software Solutions"
Lytix	020221-DCI	"Fleet Management Technologies with Related Software Solutions"
RTA	020221-RTA	"Fleet Management Technologies with Related Software Solutions"
Skyhawk/TELUS	020221-SKY	"Fleet Management Technologies with Related Software Solutions"
Vermeer	031721-VRM	"Tree Maintenance Equipment, Attachments and Accessories"
Envisage	051321-ENV	"Public Safety Software"
NP Aerospace	011221-NPA	"Body Armor with Related Accessories, Equipment and Services"
Ring-O-Matic	101221-RGO	"Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies"
Super Products	101221-SPL	"Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies"
Vacall Industries	101221-GRD	"Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies"

NEW IDIQ CONTRACTS

Company Name	Contract Number	Region - Type of Work
None		

IDIQ CONTRACT EXTENSIONS		
Company Name	Contract Number	
AGAE Contractors, Inc.	IL-R1-GC-122122-AGA	
AGAE Contractors, Inc.	IL-R3-GC-122122-AGA	
AGAE / A-1 Roofing Joint Venture, LLC	IL-R1-R-122122-A1R	
AGAE / A-1 Roofing Joint Venture, LLC	IL-R3-R-122122-A1R	
BEAR Construction Company	IL-R1-GC-122122-BEA	
CORE Construction Services of Illinois, Inc.	IL-R2-GC-122122-CSI	
CORE Construction Services of Illinois, Inc.	IL-R4-GC-122122-CSI	
CORE Construction Services of Illinois, Inc.	IL-R5-GC-122122-CSI	
Dardon Construction, Inc.	IL-R1-R-122122-DDO	
Dardon Construction, Inc.	IL-R2-E-122122-DDO	
Dardon Construction, Inc.	IL-R2-HVAC-122122-DDO	
Dardon Construction, Inc.	IL-R3-E-122122-DDO	
Dardon Construction, Inc.	IL-R2-R-122122-DDO	
Dardon Construction, Inc.	IL-R3-HVAC-122122-DDO	
Dardon Construction, Inc.	IL-R3-R-122122-DDO	
F.H. Paschen, S.N. Nielsen & Associates, LLC	IL-R2-GC-122122-FHP	
F.H. Paschen, S.N. Nielsen & Associates, LLC	IL-R5-GC-122122-FHP	
F.H. Paschen, S.N. Nielsen & Associates, LLC	IL-R4-GC-122122-FHP	
Leopardo Companies, Inc.	IL-R1-GC-122122-LEO	
Pacific Construction Services	IL-R2-GC-122122-PCS	
Pacific Construction Services	IL-R1-GC-122122-PCS	
Pacific Construction Services	IL-R3-GC-122122-PCS	
Pacific Construction Services	IL-R4-GC-122122-PCS	
Pacific Construction Services	IL-R5-GC-122122-PCS	
R.L. Vollintine Construction	IL-R4-GC-122122-RLV	
Robe, Inc.	IL-R1-GC-122122-ROB	
Robe, Inc.	IL-R2-GC-122122-ROB	
Robe, Inc.	IL-R3-GC-122122-ROB	
SMB Contracting, Inc.	IL-R1-E-122122-SMB	
SMB Contracting, Inc.	IL-R1-GC-122122-SMB	
SMB Contracting, Inc.	IL-R1-HVAC-122122-SMB	
SMB Contracting, Inc.	IL-R1-PLUM-122122-SMB	
SMB Contracting, Inc.	IL-R1-R-122122-SMB	
Sterling Commercial Roofing, Inc.	IL-R2-R-122122-STR	
Toro Construction Corp	IL-R1-GC-122122-TCC	
BCC/HPH Joint Venture	IL-R1-HVAC-122122-BHJ	
BCC/HPH Joint Venture	IL-R1-PLUM-122122-BHJ	
GWO Crew, LLC	IL-R1-APC-122122-GCJ	
ABM Industries, Inc.	CA-R8-E01-123021-ABM	
ABM Industries, Inc.	CA-R8-HVAC01-123021-ABM	
ACCO Engineered Systems, Inc.	CA-R6-HVAC02-123021-AES	
ACCO Engineered Systems, Inc.	CA-R8-HVAC02-123021-AES	
ACCO Engineered Systems, Inc.	CA-R9-HVAC02-123021-AES	
Angeles Contractor, Inc.	CA-R8-GB06-123021-ACI	
Angeles Contractor, Inc.	CA-R8-P03-123021-ACI	
California Coast Carpet & Flooring	CA-R8-F02-123021-CCF	
Exbon Development, Inc.	CA-R8-GB02-123021-EXB	
Exbon Development, Inc.	CA-R8-RW02-123021-EXB	
Exbon Development, Inc.	CA-R8-E04-123021-EXB	
Exbon Development, Inc.	CA-R8-HVAC03-123021-EXB	
Facility Solutions Group	CA-R8-E02-123021-FSG	
GeoStabilization International, LLC	CA-R9-GS01-123021-GSI	
Good-Men Roofing & Construction, Inc.	CA-R8-RW03-123021-GMR	
Good-Men Roofing & Construction, Inc.	CA-R9-GB06-123021-GMR	
Good-Men Roofing & Construction, Inc.	CA-R9-RW01-123021-GMR	
Harry H. Joh Construction, Inc.	CA-R8-GB04-123021-HJC	
Horizons Construction Co. Int'l, Inc.	CA-R7-PAV01-123021-HCC	
Horizons Construction Co. Int'l, Inc.	CA-R8-GB01-123021-HCC	
Horizons Construction Co. Int'l, Inc.	CA-R8-PAV01-123021-HCC	
Mackone Development, Inc.	CA-R8-GB07-123021-MDI	
Mackone Development, Inc.	CA-R8-P04-123021-MDI	
MDJ Management, LLC	CA-R8-GB13-123021-MDJ	
Mesa Energy Systems	CA-R1-HVAC01-123021-ES	
Mesa Energy Systems	CA-R7-HVAC02-123021-ES	
Mesa Energy Systems	CA-R9-HVAC04-123021-ES	

APPENDIX A Continued

North Star Construction & Engineering, Inc.	CA-R3-GB02-123021-NSC	
North Star Construction & Engineering, Inc.	CA-R3-GS01-123021-NSC	
Oscalibur Plumbing, Inc.	CA-R8-PLUM02-123021-OPI	
Pacific Building Group	CA-R9-GB04-123021-PBG	
Pacific Lighting Mgmt., Inc.	CA-R8-E03-123021-PLM	
Pacific Lighting Mgmt., Inc.	CA-R9-E02-123021-PLM	
Staples Construction Company	CA-R1-GB01-123021-STA	
T&S West	CA-R5-GB01-123021-TSW	
T&S West	CA-R5-E01-123021-TSW	
T&S West	CA-R5-PAV01-123021-TSW	
T&S West	CA-R3-PAV01-123021-TSW	
T&S West	CA-R3-GB01-123021-TSW	
T&S West	CA-R3-E01-123021-TSW	
Vincor Construction, Inc.	CA-R8-GB05-123021-VCI	
Vincor Construction, Inc.	CA-R9-GB05-123021-VCI	

**SOURCEWELL
STATE OF MINNESOTA**



Member Dahlberg moved the adoption of the following Resolution:

RESOLUTION TO RATIFY COOPERATIVE CONTRACTING AWARDS

7/15/2025

Resolution No. 2025_25

WHEREAS, the Sourcewell Board of Directors previously authorized the solicitations for the cooperative categories listed on Appendix A, which is attached and incorporated; and

WHEREAS, Sourcewell issued the cooperative contracting solicitations for the authorized categories; and

WHEREAS, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program and to award all competitively solicited contracts, without limitation; and

WHEREAS, the Chief Procurement Officer made the awards listed based on the results of the competitive solicitation process; and

WHEREAS, the Board acknowledges that the awards made by the Chief Procurement Officer are valid and binding; however, based upon some members' legal requirements the Chief Procurement Official is required to seek subsequent Board ratification of all cooperative purchasing awards.

NOW THEREFORE BE IT RESOLVED by the Board of Directors ratifies the cooperative contracting awards made by the Chief Procurement Officer listed on Appendix A.

The motion for the adoption of the foregoing resolution was duly seconded by Member Nage1
and the following voted in favor: (list names here)
Zylka, Thiel, Kicker, Barrows, and Pfeiffer
and the following voted against: (list names here or "NONE")
NONE
whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:
Sara Nagel
98EF5D6F88D140B...
Clerk to the Board of Directors

APPENDIX A

SOURCEWELL PROCUREMENT DEPARTMENT

BOARD ITEMS - July 2025

CONSENT AGENDA ITEMS	Requesting Board permission to Solicit the following categories:		
	none		
	Requesting Board permission to Re-Solicit the following categories:		
	Open Air Structures		
	Boats and Watercraft Solutions		
	Laboratory and Toxicology Testing, Screening Services, and Related Solutions		
CONSENT AGENDA ITEMS	Used & Preowned Firefighting, Fire Services, Ambulance, and Emergency Service Solutions		
	Playground Equipment, Outdoor Fitness, and Site Amenities		
	NEW CONTRACTS		
	Supplier Name	Contract Number	Solicitation Title
	U.S. Bank National Association	030625-USB	Fleet Payment Solutions with Related Services
	WEX Bank	030625-WEX	Fleet Payment Solutions with Related Services
	ASH North America, Inc. dba Aebi Schmidt North America and M-B Companies, Inc.	050625-MBC	Roadway Maintenance Equipment
	Cimline, Inc.	050625-CME	Roadway Maintenance Equipment
	Crafco, Inc.	050625-CFC	Roadway Maintenance Equipment
	Etnyre International	050625-ETN	Roadway Maintenance Equipment
	Falcon Road Maintenance Equipment, LLC dba Falcon Equipment Holdings, LLC	050625-FRM	Roadway Maintenance Equipment
	Federal Signal Corporation dba Mark Rite Lines Equipment Company, Inc.	050625-MAR	Roadway Maintenance Equipment
	Keizer Morris International, Inc.	050625-KMI	Roadway Maintenance Equipment
	PB Loader Corporation	050625-PBL	Roadway Maintenance Equipment
	Stepp Manufacturing Company, Inc.	050625-SMC	Roadway Maintenance Equipment
	ThorWorks Industries, Inc.	050625-TWK	Roadway Maintenance Equipment
	All Traffic Solutions, Inc.	042225-ATS	Roadway Work Zone: Safety and Traffic Management Equipment with Related Products
	ATS Traffic, Ltd.	042225-ATST	Roadway Work Zone: Safety and Traffic Management Equipment with Related Products
	Interwest Safety Supply, LLC	042225-INW	Roadway Work Zone: Safety and Traffic Management Equipment with Related Products
	Traffic Logix Corporation dba Logix ITS	042225-LGX	Roadway Work Zone: Safety and Traffic Management Equipment with Related Products
	Traffix Devices, Inc.	042225-TFX	Roadway Work Zone: Safety and Traffic Management Equipment with Related Products
	Enterprise Holdings, Inc.	050125-ENH	Used Rental Fleet Vehicles
	CONTRACT EXTENSIONS		
	Supplier Name	Contract Number	Solicitation Title
	Sprinturf	031622-SNT	Artificial Turf and Tracks with Installation, Related Equipment, Materials and Supplies
	Zetron, Inc.	042021-ZET	Public Safety Communications Technology and Hardware Solutions
	Icom America	042021-ICM	Public Safety Communications Technology and Hardware Solutions
	Elgin Sweeper	093021-ELG	Street Sweepers with Related Equipment, Accessories and Supplies
	NEW IDIQ CONTRACTS		
	Company Name	Contract Number	Region - Type of Work
	Cardinal Infrastructure Services, LLC	UT-R1-CC-060425-CIS	Region 1-Civil / Site Work / Civil Construction
	Cardinal Infrastructure Services, LLC	UT-R2-CC-060425-CIS	Region 2-Civil / Site Work / Civil Construction
	Cardinal Infrastructure Services, LLC	UT-R3-CC-060425-CIS	Region 3-Civil / Site Work / Civil Construction
	Cardinal Infrastructure Services, LLC	UT-R4-CC-060425-CIS	Region 4-Civil / Site Work / Civil Construction
	Cardinal Infrastructure Services, LLC	UT-R5-CC-060425-CIS	Region 5-Civil / Site Work / Civil Construction
	Cardinal Infrastructure Services, LLC	UT-R6-CC-060425-CIS	Region 6-Civil / Site Work / Civil Construction
	Clear GC, LLC	UT-R1-GC-060425-CGC	Region 1-General Contractor
	Clear GC, LLC	UT-R2-GC-060425-CGC	Region 2-General Contractor
	Clear GC, LLC	UT-R3-GC-060425-CGC	Region 3-General Contractor
	Clear GC, LLC	UT-R4-GC-060425-CGC	Region 4-General Contractor
	Clear GC, LLC	UT-R5-GC-060425-CGC	Region 5-General Contractor
	Clear GC, LLC	UT-R6-GC-060425-CGC	Region 6-General Contractor
	Colors Are Us of Nevada, LLC	UT-R1-E-060425-CAUN	Region 1-Electrical
	Colors Are Us of Nevada, LLC	UT-R1-GC-060425-CAUN	Region 1-General Contractor
	Colors Are Us of Nevada, LLC	UT-R1-PLUM-060425-CAUN	Region 1-Plumbing

APPENDIX A Continued

Colors Are Us of Nevada, LLC	UT-R1-RW-060425-CAUN	Region 1-Roofing / Waterproofing
Colors Are Us of Nevada, LLC	UT-R1-CC-060425-CAUN	Region 1-Civil / Site Work / Civil Construction
Colors Are Us of Nevada, LLC	UT-R2-E-060425-CAUN	Region 2-Electrical
Colors Are Us of Nevada, LLC	UT-R2-GC-060425-CAUN	Region 2-General Contractor
Colors Are Us of Nevada, LLC	UT-R2-PLUM-060425-CAUN	Region 2-Plumbing
Colors Are Us of Nevada, LLC	UT-R2-RW-060425-CAUN	Region 2-Roofing / Waterproofing
Colors Are Us of Nevada, LLC	UT-R2-CC-060425-CAUN	Region 2-Civil / Site Work / Civil Construction
Colors Are Us of Nevada, LLC	UT-R3-E-060425-CAUN	Region 3-Electrical
Colors Are Us of Nevada, LLC	UT-R3-GC-060425-CAUN	Region 3-General Contractor
Colors Are Us of Nevada, LLC	UT-R3-PLUM-060425-CAUN	Region 3-Plumbing
Colors Are Us of Nevada, LLC	UT-R3-RW-060425-CAUN	Region 3-Roofing / Waterproofing
Colors Are Us of Nevada, LLC	UT-R3-CC-060425-CAUN	Region 3-Civil / Site Work / Civil Construction
Colors Are Us of Nevada, LLC	UT-R4-E-060425-CAUN	Region 4-Electrical
Colors Are Us of Nevada, LLC	UT-R4-GC-060425-CAUN	Region 4-General Contractor
Colors Are Us of Nevada, LLC	UT-R4-PLUM-060425-CAUN	Region 4-Plumbing
Colors Are Us of Nevada, LLC	UT-R4-RW-060425-CAUN	Region 4-Roofing / Waterproofing
Colors Are Us of Nevada, LLC	UT-R4-CC-060425-CAUN	Region 4-Civil / Site Work / Civil Construction
Colors Are Us of Nevada, LLC	UT-R5-E-060425-CAUN	Region 5-Electrical
Colors Are Us of Nevada, LLC	UT-R5-GC-060425-CAUN	Region 5-General Contractor
Colors Are Us of Nevada, LLC	UT-R5-PLUM-060425-CAUN	Region 5-Plumbing
Colors Are Us of Nevada, LLC	UT-R5-RW-060425-CAUN	Region 5-Roofing / Waterproofing
Colors Are Us of Nevada, LLC	UT-R5-CC-060425-CAUN	Region 5-Civil / Site Work / Civil Construction
Colors Are Us of Nevada, LLC	UT-R6-E-060425-CAUN	Region 6-Electrical
Colors Are Us of Nevada, LLC	UT-R6-GC-060425-CAUN	Region 6-General Contractor
Colors Are Us of Nevada, LLC	UT-R6-PLUM-060425-CAUN	Region 6-Plumbing
Colors Are Us of Nevada, LLC	UT-R6-RW-060425-CAUN	Region 6-Roofing / Waterproofing
Colors Are Us of Nevada, LLC	UT-R6-CC-060425-CAUN	Region 6-Civil / Site Work / Civil Construction
Diversified Maintenance Systems	UT-R1-GC-060425-DVM	Region 1-General Contractor
Diversified Maintenance Systems	UT-R2-GC-060425-DVM	Region 2-General Contractor
Diversified Maintenance Systems	UT-R3-GC-060425-DVM	Region 3-General Contractor
Diversified Maintenance Systems	UT-R4-GC-060425-DVM	Region 4-General Contractor
Diversified Maintenance Systems	UT-R5-GC-060425-DVM	Region 5-General Contractor
Diversified Maintenance Systems	UT-R6-GC-060425-DVM	Region 6-General Contractor
Landmark Companies, LLC	UT-R1-GC-060425-LAND	Region 1-General Contractor
Landmark Companies, LLC	UT-R2-GC-060425-LAND	Region 2-General Contractor
Landmark Companies, LLC	UT-R3-GC-060425-LAND	Region 3-General Contractor
Landmark Companies, LLC	UT-R4-GC-060425-LAND	Region 4-General Contractor
Landmark Companies, LLC	UT-R5-GC-060425-LAND	Region 5-General Contractor
Landmark Companies, LLC	UT-R6-GC-060425-LAND	Region 6-General Contractor
XCEL General Contracting, Inc.	UT-R1-GC-060425-XGC	Region 1-General Contractor
XCEL General Contracting, Inc.	UT-R1-RW-060425-XGC	Region 1-Roofing / Waterproofing
XCEL General Contracting, Inc.	UT-R2-GC-060425-XGC	Region 2-General Contractor
XCEL General Contracting, Inc.	UT-R2-RW-060425-XGC	Region 2-Roofing / Waterproofing
XCEL General Contracting, Inc.	UT-R3-GC-060425-XGC	Region 3-General Contractor
XCEL General Contracting, Inc.	UT-R3-RW-060425-XGC	Region 3-Roofing / Waterproofing
XCEL General Contracting, Inc.	UT-R4-GC-060425-XGC	Region 4-General Contractor
XCEL General Contracting, Inc.	UT-R4-RW-060425-XGC	Region 4-Roofing / Waterproofing
XCEL General Contracting, Inc.	UT-R5-GC-060425-XGC	Region 5-General Contractor
XCEL General Contracting, Inc.	UT-R5-RW-060425-XGC	Region 5-Roofing / Waterproofing
XCEL General Contracting, Inc.	UT-R6-GC-060425-XGC	Region 6-General Contractor
XCEL General Contracting, Inc.	UT-R6-RW-060425-XGC	Region 6-Roofing / Waterproofing
IDIQ CONTRACT EXTENSIONS		
Company Name	Contract Number	
BKM Construction, LLC	KS-R1-GC-061323-BKM	
BKM Construction, LLC	KS-R1-PAC-061323-BKM	
BKM Construction, LLC	KS-R2-PAC-061323-BKM	
BKM Construction, LLC	KS-R2-GC-061323-BKM	
CORE Construction Services of Texas, Inc.	KS-R1-GC-061323-CCT	
CORE Construction Services of Texas, Inc.	KS-R2-GC-061323-CCT	
Haren Companies	KS-R1-GC-061323-HAC	
Haren Companies	KS-R2-GC-061323-HAC	
Henderson Building Solutions, LLC	KS-R1-GC-061323-HBS	
Henderson Building Solutions, LLC	KS-R2-GC-061323-HBS	
Julius Kaaz Construction Company, Inc.	KS-R1-GC-061323-JKC	
Julius Kaaz Construction Company, Inc.	KS-R2-GC-061323-JKC	
Julius Kaaz Construction Company, Inc.	KS-R1-PAC-061323-JKC	
Julius Kaaz Construction Company, Inc.	KS-R2-PAC-061323-JKC	

APPENDIX A Continued

MTS Contracting, Inc.	KS-R2-GC-061323-MTS	
The Wilson Group	KS-R1-GC-061323-TWG	
The Wilson Group	KS-R2-GC-061323-TWG	
Vazquez Commercial Contracting, LLC	KS-R1-GC-061323-VCC	
Vazquez Commercial Contracting, LLC	KS-R1-E-061323-VCC	
Vazquez Commercial Contracting, LLC	KS-R1-HVAC-061323-VCC	
Vazquez Commercial Contracting, LLC	KS-R2-GC-061323-VCC	
Vazquez Commercial Contracting, LLC	KS-R2-HVAC-061323-VCC	
Vazquez Commercial Contracting, LLC	KS-R2-E-061323-VCC	



Please Remit To:
Jet-Vac Equipment Company, LLC
5746 Broad Street
Sumter, SC 29154

www.jet-vac.com

1-844-4JETVAC

Ship To: City of Crestview
715 N Ferdon Blvd
Crestview, FL 32536-2163

Invoice To: City of Crestview
715 N Ferdon Blvd
Crestview FL 32536

Attention: Michael Clinton

Branch 20 - ATLANTA		
Date 02/05/2026	Time 16:11:07 (O)	Page 1
Account No CREST001	Phone No 8503058144	Est No 00 Q00956
Ship Via Delivered		Purchase Order
Tax ID No		
		Salesperson SS2 / HH1

EQUIPMENT ESTIMATE - NOT AN INVOICE

Description	** Q U O T E **	EXPIRY DATE: 03/07/2026	Amount
Falcon 2-Ton Roadway Style Patch Truck single diesel burner, one-piece ceramic combustion chamber. Included specifications: Hydraulic loading and unloading doors Battery charger package Smart Control package including: voltmeter, VIP, 7-day timer, temperature gauge, hour meter, and diagnostic package. Dumping frame Onboard hydraulics Shovel apron Hopper access platform Platform railings Hopper access step Tool boxes Tool holders - 2 sets if clips Federal Signal lighting kit, including: stop/tail/turn/reverse, markers, arrow stick, and beacon. Backup camera DOT reflective tape Mounted on chassis Washdown system with hose reel New 2024 Isuzu Truck (Chassis has Full Warranty until 7/19/2030) Falcon Extended Warranty (3 additional years, 5 total)			146582.00

Authorization: _____

Subtotal: 146582.00
Quote Total: 146582.00

Thank You For Your Business!



Staff Report

CITY COUNCIL MEETING DATE: February 23, 2026

TYPE OF AGENDA ITEM: Action Item

TO: Mayor and City Council
CC: City Manager, City Clerk, Staff and Attorney
FROM: Natasha Peacock, Deputy City Clerk, Jessica Leavins, City Manager
DATE: 02/19/2026
SUBJECT: City Clerk Employment Agreement

BACKGROUND:

The City of Crestview transitioned to appointing a City Clerk when the form of government for the City of Crestview was changed in 2019. The first appointed City Clerk served from November 2022 until November 9, 2025. Natasha Peacock served as the Deputy City Clerk and then served as the interim City Clerk to ensure continuity of the Office of the City Clerk.

DISCUSSION:

At the Special City Council meeting on Tuesday, January 20, 2026, Ms. Peacock was among 3 selected candidates who interviewed with the Council for the City Clerk position. After the process, the Council appointed Ms. Peacock as the next City Clerk and approved the contract negotiation between the City Manager, City Attorney, and Ms. Peacock. The proposed negotiated employment agreement is included in the agenda packet. Overall, the contract is similar to the previous City Clerk's contract but has been formatted for additional clarity.

The proposed contract is effective as of January 20, 2026, when the Council appointed Natasha Peacock to the position of City Clerk.

GOALS & OBJECTIVES

This item is consistent with the goals in A New View Strategic Plan 2020 as follows;

Foundational- these are the areas of focus that make up the necessary foundation of a successful local government.

Financial Sustainability- Achieve long term financial sustainability

Organizational Capacity, Effectiveness & Efficiency- To efficiently & effectively provide the highest quality of public services

Infrastructure- Satisfy current and future infrastructure needs

Communication- To engage, inform and educate public and staff

Quality of Life- these areas focus on the overall experience when provided by the city.

Community Character- Promote desirable growth with a hometown atmosphere

Safety- Ensure the continuous safety of citizens and visitors

Mobility- Provide safe, efficient and accessible means for mobility

Opportunity- Promote an environment that encourages economic and educational opportunity

Play- Expand recreational and entertainment activities within the City

Community Culture- Develop a specific identity for Crestview

FINANCIAL IMPACT

The proposed contract includes compensation and benefits for Ms. Peacock commensurate with city clerk compensation packages provided by peer municipalities in northwest Florida. The initial salary is proposed to be \$84,500, which is budgeted for the current fiscal year 2026. This represents a low-range compensation package compared to other similarly situated municipalities, taking into account an upward salary trend in Florida to retain high-level city clerks.

RECOMMENDED ACTION

Staff respectfully requests a motion to approve the proposed form of contract for the City Clerk and authorize its execution by the Mayor.

Attachments

None



Staff Report

CITY COUNCIL MEETING DATE: February 23, 2026

TYPE OF AGENDA ITEM: Presentation

TO: Mayor and City Council
CC: City Manager, City Clerk, Staff and Attorney
FROM:
DATE: 02/19/2026
SUBJECT: Financial Update - Finance Director

BACKGROUND:

This is a presentation of the monthly financial information as required by the City Charter.

DISCUSSION:

Below you will find the links to the January payment registers as well as the Cash Carryforward and Monthly Financial Statements ending December 30, 2025.

Follow this link by clicking on the icon with the arrow for the [December](#) Cash Carryforward.

Follow this link by clicking on the icon with the arrow for the [December](#) Financial Statement.

Follow this link by clicking on the icon with the arrow for the [January](#) Check Registers.

Follow this link by clicking on the icon with the arrow for the [January](#) Amazon Registers.

GOALS & OBJECTIVES

This item is consistent with the goals in A New View Strategic Plan 2020 as follows;

Foundational- these are the areas of focus that make up the necessary foundation of a successful local government.

Financial Sustainability- Achieve long term financial sustainability

Organizational Capacity, Effectiveness & Efficiency- To efficiently & effectively provide the highest quality of public services

Infrastructure- Satisfy current and future infrastructure needs

Communication- To engage, inform and educate public and staff

Quality of Life- these areas focus on the overall experience when provided by the city.

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Safety- Ensure the continuous safety of citizens and visitors

Mobility- Provide safe, efficient and accessible means for mobility

Opportunity- Promote an environment that encourages economic and educational opportunity

Play- Expand recreational and entertainment activities within the City

Community Culture- Develop a specific identity for Crestview

FINANCIAL IMPACT

For informational purposes.

RECOMMENDED ACTION

No action required.

Attachments

None



Staff Report

CITY COUNCIL MEETING DATE: February 23, 2026

TYPE OF AGENDA ITEM: Presentation

TO: Mayor and City Council
CC: City Manager, City Clerk, Staff and Attorney
FROM:
DATE:
SUBJECT: City Manager Updates

BACKGROUND:

DISCUSSION:

GOALS & OBJECTIVES

This item is consistent with the goals in A New View Strategic Plan 2020 as follows;

Foundational- these are the areas of focus that make up the necessary foundation of a successful local government.

Financial Sustainability- Achieve long term financial sustainability

Organizational Capacity, Effectiveness & Efficiency- To efficiently & effectively provide the highest quality of public services

Infrastructure- Satisfy current and future infrastructure needs

Communication- To engage, inform and educate public and staff

Quality of Life- these areas focus on the overall experience when provided by the city.

Community Character- Promote desirable growth with a hometown atmosphere

Safety- Ensure the continuous safety of citizens and visitors

Mobility- Provide safe, efficient and accessible means for mobility

Opportunity- Promote an environment that encourages economic and educational opportunity

Play- Expand recreational and entertainment activities within the City

Community Culture- Develop a specific identity for Crestview

FINANCIAL IMPACT

RECOMMENDED ACTION

Staff respectfully requests a motion

Attachments

None



Staff Report

CITY COUNCIL MEETING DATE: February 23, 2026

TYPE OF AGENDA ITEM: Presentation

TO: Mayor and City Council
CC: City Manager, City Clerk, Staff and Attorney
FROM: Barry Henderson, Development Services Director
DATE: 02/19/2026
SUBJECT: Monthly Council Report - Community Development

BACKGROUND:

This is a presentation of development activities that have occurred since the last update.

DISCUSSION:

Development Orders Issued:

8/11/25 – Walmart Neighborhood Market – 43,603 square foot grocery store, 18,800 square feet of retail space, a fueling station and 2 outparcels located northeast of the intersection of Industrial Drive and Richburg Lane.

12/22/25 – Wawa #5510 – 6,372 square foot convenience store and gas station located on 1.71 acres of property at 1510 S Ferdon Boulevard.

12/22/25 – CJL Homes Office – 2,096 square foot office, located on .053 acres of property at 786 Ninth Avenue.

01/15/26 – Blackwater Ridge Subdivision – 31-lot residential housing development located on approximately 6.45 acres at 4930 Antioch Road.

01/29/26 – Fox Valley Phase 3B – 53-lot residential housing development located on approximately 373.49 acres located at terminus of Traverse Lane.

2/17/26 – Take 5 Oil Change – 1,345 square foot oil change facility located on 0.32 acres at 2547 S Ferdon Boulevard.

Final Plats:

No final plats have been approved or recorded since the last update.

New Development Applications:

Okaloosa Ophthalmology, Phase II – 10,723 square foot eye surgery center located on 1.9 acres at 100 Price-Gregory Way.

I-10 RV Park – 24-space recreational vehicle park located on 7.31 acres on Live Oak Church Road.

ALGA Brewery – 1283 square foot brewery with 256 square foot covered outdoor seating area and food truck space located on 0.06 acres at 109 S Main Street.

Jones Valley Subdivision – 64-lot residential housing development located on approximately 19 acres at Valley Road and E First Avenue.

Magnolia Creeks Phase 3 – 52-lot subdivision located on approximately 31 acres south of Steeplechase Drive and west of Magnolia Creeks Phases 1 & 2.

Chik-fil-A – 5,033 square foot quick-service restaurant with drive-through, located on 2.23 acres at 1120 Industrial Drive.

Developments in Review:

La Quita Del Sol Motel – 12,420 square foot, 4-story, 74-room hotel located on 4.49 acres at 4253 Hugo Lane.

Spring Creek Court – 19-unit apartment development on approximately 1 acre, located west of the intersection of Bay Street and W Cobb Avenue.

Sycamore Court – 38-unit apartment development on 1.91 acres, located northeast of the intersection of W Bowers Avenue and Bay Street. This project is northwest of Vineyard Village, the City's affordable housing development project.

Longview Estates – 15-lot subdivision located on approximately 3.25 acres at 669 Long Drive, north of E First Avenue.

Freedom Walk – 474-lot subdivision located on 156 acres located on Old Bethel Road.

Colts Landing – 47-lot subdivision located on approximately 32 acres E Highway 90.

GOALS & OBJECTIVES

This item is consistent with the goals in A New View Strategic Plan 2020 as follows.

Foundational – these are the four areas of focus that make up the necessary foundation of a successful local government.

Communication – To engage, inform and educate public and staff.

FINANCIAL IMPACT

None. This item is informational in nature.

RECOMMENDED ACTION

No action required.

Attachments

None